Discussion of "The Effect of Big Data on Recommendation Quality. The Example of Internet Search"

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Motivation

- Do some tech companies (i.e., Google) have an insurmountable competitive advantage due to having more data?
- Answer depends on how much your product improves with more data
- Some claim that data is a significant barrier to entry and competition
 - Google has an advantage (huge amounts of data) that keeps accumulating
- Google claims that you don't need that much data to compete
 - But you do need to invest in order to use the data more effectively
 - Contrasts itself with Bing also lots of data, but arguably worse search results

Question and Findings

- Research Question: What is the effect of more data on the quality of internet search results?
- Use a month of anonymized Yahoo search engine queries
- Construct a quality measure share of consumers who click on top link
- Regress this measure on the number of query searches
- More query searches are associated with increased quality
- In preferred specification effect is driven by searches with cookies (user data)

Big Picture Thoughts

• I like the paper

- Obviously high policy relevance
- Part of a nascent literature of the effects of data on markets
 - Useful reference: Bajari, Chernozhukov, Hortacsu and Suzuki (2018)

Comment (1)

- Some concerns about the quality measure
- Potentially large heterogeneity across queries
- Some queries have obvious answers that are "discoverable"
- Other queries are inherently ambiguous
- For example...

Comment (1)

YAHOO!

ioe pesci

Rechercher

Joe Pesci - Wikipédia fr.wikipedia.org/wiki/Joe Pesci En cache moment Biographie Jeunesse. D'origine italienne, Joe Pesci commence sa carrière d'acteur dès son plus ieune âge, en apparaissant au milieu des années 1950 dans la série ... Semaine Joe Pesci - Résultats vidéo dernière

Mois dernier

À tout

Hier

Sur tout le

Web En français En France

Guy Movie Hall of Joe Pesci and Fame: Casino -Robert De Niro youtube.com youtube.com

Wiseauv dailymotion.com HOW I SECURED THE PART in youtube.com

Plus de vidéos pour Joe Pesci

Joe Pesci : Filmographie - AlloCiné

www.allocine.fr/personne/fichepersonne-2875/filmographie En cache Quelle est filmographie de Joe Pesci? Découvrez tous les films et séries de la filmographie de Joe Pesci. De ses débuts jusqu'à ses projets à venir.

Joe Pesci - IMDb www.imdb.com/name/nm0000582/?nmdp=1 En cache Joe Pesci, Actor: Goodfellas, Compact Italian-American actor Joe Pesci was born February 9, 1943 in Newark, New Jersey, to Mary (Mesce), a part-time barber, and ...

• What about a more flexible version of the quality measure? Say, clicks on top 2 or 10 sites?

Comment (2)

- Some identification concerns
- Things can happen relatively quickly on the internet
- Even within the bandwidth (and in a month), coefficients could be downward/upward biased by changing popularity of some websites and increasing/decreasing searches for those websites
- Searches with cookies are not randomly assigned effect could be due to selection of consumers of a certain type who search certain queries with cookies
- Controlling for "initial quality" likely not enough to account for heterogeneity
 - Query/time fixed effects?
 - Still some problems with fundamental heterogeneity of queries

Comment (3)

- Everyone (including Google) agrees that data matters
- Question is how much does the complementary algorithmic technology matters
- The Microsoft/Bing event seems to be important
- Variation in search technology
- Not clear what happens exactly why does quality measure fall?
- Should be looked at in more detail

Other Thoughts

- Some evidence of diminishing returns in the more flexible specifications
 - Negative interaction between cookies and "initial quality"/total searches
 - This is what Bajari et al (2018) find
 - Should be quite relevant for policy
- Is there learning across queries? Some sort of aggregate effects?
 - i.e. "Joe Pesci" and "Joe Pesci movies"
 - i.e. "Joe Pesci" and "Home Alone"
- More non-linearity? To allow for compounded learning, or stronger diminishing returns
 - If only care about fit, maybe ML more appropriate than linear regression model