



INSTITUT
D'ÉCONOMIE
INDUSTRIELLE

THIRD CONFERENCE

on

« *Regulation, Competition and Universal Service in the Postal Sector* »

Toulouse, November 13 – 14, 2003



GRUPE LA POSTE

Sponsored by
La Poste

FINAL PROGRAMME

Scientific Committee:

Helmuth Cremer (University of Toulouse - IDEI), Jean-Pierre Florens (University of Toulouse - IDEI), Philippe De Donder (University of Toulouse - IDEI) Jean-Jacques Laffont (University of Toulouse - IDEI), John Panzar (Northwestern University), Frank Rodriguez (Royal Mail), Bernard Roy (La Poste), Joëlle Toledano (La Poste), Frank Wolak (Stanford University).

Site:

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Thursday, November 13, 2003

9:00-9:30 am *Registration*

9:30-11:00 am **CHAIRPERSON: JEAN-PIERRE FLORENS**

Access Pricing and Imperfect Competition

Helmuth Cremer (University of Toulouse – IDEI, France)

Discussant: Joan Calzada (Universitat de Barcelona and PPRE, Spain)

The Cross-border Mail Market in the EU: Economic Context and Competition Concerns

Pierre Buigues (European Commission, Belgium)

Discussant: Anne Perrot (Crest-Ensaie, France)

11:00-11:30 am *Coffee break - Room ME 001*

11:30-12:30 pm **KEYNOTE LECTURE**

CHAIRPERSON: HELMUTH CREMER

Martin Hellwig (University of Mannheim, Germany)

12:30-2:00 pm *Lunch – Building H*

2:30-3:30 pm **KEYNOTE LECTURE : STATE AIDS**

CHAIRPERSON: MARC IVALDI

Claude Chêne (European Commission, Belgium)

3:30-4:15 am *The Definition of State Aids in the European Union*

Sébastien Lécou (EUREQua, Université Paris 1, France)

Discussant: Bruno Jullien (University of Toulouse-IDEI, Toulouse)

4:15-4:45 pm *Coffee break - Room ME 001*

4:45-6:00 pm **ROUND TABLE : STATE AIDS AND COMPETITION**

CHAIRPERSON: JOËLLE TOLEDANO

Claude Chêne (European Commission), Martin Hellwig (University of Mannheim), Anne Perrot (Crest-Ensaie), Bruno Jullien (University of Toulouse - IDEI).

8:00 pm *Dinner at “L’Assiette à l’Oie”*

Friday, November 14, 2003

- 9:00-10:30 am **CHAIRPERSON: JOËLLE TOLEDANO**
- Access and Uniform Retail Pricing*
Philippe De Donder (University of Toulouse - IDEI, France)
- Discussant: François Boldron (La Poste, France)
- Regulation and Entry into the Dutch Postal Market*
Paul De Bijl (Tilburg University, Netherlands)
- Discussant: John Waller (U.S. Postal Rate Commission, USA)
- 10:30-11:00 am *Coffee break - Room ME 001*
- 11:00-12:30 am **CHAIRPERSON: FRANK RODRIGUEZ**
- The Economic Effects of Combining Liberalization and Unbundling Policies in Postal Markets*
John Panzar (Northwestern University, USA)
- Discussant: Farid Gasmi (University of Toulouse-IDEI, France)
- Liberalization Benchmark in Postal Sector*
Catherine Gallet-Rybak (Bipe, France)
- Discussant: Gonzales D'Alcantara (De Post, Belgium)
- 12:30-2:00 pm *Lunch – Building H*
- 2:00-3:30 pm **CHAIRPERSON: PHILIPPE DE DONDER**
- The Potential Welfare Benefits from Two-Part Tariffs for Bulk Mailers*
Edward Pearsall (US Postal Rate Commission)
- Discussant: Bernard Roy (La Poste, France)
- Regulation and Cost Allocation in Multimarket Utilities: Optimal Contracts, Accounting Manipulation and Competition Concerns*
Jad Chaaban (University of Toulouse – INRA, France)
- Discussant: Mary Perkins (Howard University, USA)
- 3:30-4:00 pm *Coffee break - Room ME 001*
- 4:00-5:00 am **ROUND TABLE : ACCESS AND ACCESS PRICING IN THE POSTAL SECTOR**
CHAIRPERSON: FRANK RODRIGUEZ
- Helmuth Cremer (University of Toulouse - IDEI), Philippe De Donder (University of Toulouse - IDEI), John Panzar (Northwestern University), Bernard Roy (La Poste).**