



INSTITUT
D'ECONOMIE
INDUSTRIELLE

SECOND CONFERENCE

on

« *Competition and Universal Service in the Postal Sector* »

Toulouse, December 6 - 7, 2001

Sponsored by

La Poste
Conseil Régional de Midi-Pyrénées
Université Toulouse 1 - Sciences Sociales

P R O G R A M

Scientific Committee:

Helmuth Cremer (Institut D'Economie Industrielle), Jean-Pierre Florens (Institut D'Economie Industrielle), André Grimaud (Institut D'Economie Industrielle) Jean-Jacques Laffont (Institut D'Economie Industrielle), John Panzar (Northwestern University), Frank Rodriguez (Consignia, UK), Bernard Roy (La Poste, France), Joëlle Toledano (La Poste, France), Frank Wolak (Stanford University, USA).

Site:

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Friday, December 7, 2001 - Morning

9:00-9:45 am *PRICE COMPETITION I* *CHAIRMAN: CLAUDE CRAMPES*

Pricing Schemes in Liberalized Postal Markets
Cara Schwarz-Schilling (Regulatory Authority for
Telecommunications and Post, Bonn, Germany)

Discussant: Joseph Fuhr (Widener University, USA)

9:45-10:30 am *Modelling Postal Market Liberalisation in Presence of Universal
Service Obligations*

Philippe De Donder (Institut D'Economie Industrielle, France)
Co-author: Helmuth Cremer and Frank Rodriguez

Discussant: Elies Chitour (ART Telecom, France)

10:30-11:00 am Coffee break - Room ME 001

11:00-12:15 pm *INVITED LECTURE* *CHAIRMAN: JOELLE TOLEDANO*

*Re-structuring the Postal Delivery Services Sector: Lessons from
Other Network Industries*
Frank Wolak (Stanford University, USA)

12:15-2:00 pm Lunch - Room ME 001

Friday, December 7, 2001 - Afternoon

2:00-2:45 pm *PRICE COMPETITION II* *CHAIRMAN: JOHN PANZAR*

Optimal Pricing and Global Price Cap in the Postal Sector
Helmuth Cremer (Institut D'Economie Industrielle, France)
Co-authors: Etienne Billette de Villemeur, Bernard Roy and Joëlle Toledano

Discussant: Mary Perkins (Howard University, USA)

2:45-3:30 am *The Application of EC Competition Rules in the Postal Sector*
Pierre Buigues (European Commission, Belgium)
Co-author: Rosario Baratta, Jérôme Fehrenbah, Dag Johansson and Tilman Lüeder

Discussant: Patrick Rey (Institut D'Economie Industrielle, France)

3:30-3:45 pm Coffee break - Room ME 001

3:45-5:00 pm *ROUND TABLE* *CHAIRMAN: JEAN TIROLE*

Universal Service and Liberalisation of the Market

Jean Tirole (Institut D'Economie Industrielle), Helmuth Cremer (Institut D'Economie Industrielle), Joëlle Toledano (La Poste), Frank Rodriguez (Consignia, UK), Cara Schwarz-Schilling (Regulatory Authority for Telecommunications and Post, Bonn), Pierre Buigues (European Commission).