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#### Sixth Toulouse Lectures in Economics March 17-19, 2008

### The New Dynamic Public Finance

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#### The Question

• A government has to make purchases over dates and states.

• It raises revenue via taxes on labor income and on wealth (and possibly other ways).

• What are the properties of the optimal taxes?



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#### **Old Dynamic Public Finance**

• Uses Ramsey approach.

- Taxes are restricted to be linear functions of current variables.
- Government attempts to minimize distortions generated by linearity.



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• Weakness in Ramsey approach: ad hoc specification of tax instruments.

• Why restrict taxes to be linear?

• Why are taxes only functions of current variables?



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#### New Dynamic Public Finance

• The literature is a dynamic generalization of Mirrlees.

• Mirrlees' approach based on two insights.



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• Insight 1: major risk in life is *skill* risk.

• Some are born with the ability to generate income with relatively little effort. Others are not.

• In a dynamic setting: Some lose their ability to generate income (for example, due to mental illness or back injury). Others do not.



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• Why don't societies perfectly insure their members against these major risks?

- Just tax everyone at 100% and share the proceeds evenly.
- If society can tell who is high-skilled and who is not: good system.

• Just command the high-skilled people to work hard.



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• Insight 2: skills are often private information.

- A high-skilled person can choose to act like a low-skilled person.
  - $-\,\mathrm{A}$  high IQ person can act like he/she has low IQ.
  - A person with a strong back can act like it's injured.
  - $-\,\mathrm{A}$  person may fake depression or other mental illness.



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- The even split plan is still possible.
- But it is no longer desirable.

• High-skilled will act like low-skilled.

- If skills are private information, tax system has to provide high-skilled people *incentives* to provide effort.
- A good tax system efficiently trades off incentives and insurance.

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• The new dynamic public finance looks for an optimal tax system as follows.

• Step 1: Find a socially optimal allocation conditional on skills and effort being private information.

• Step 2: Find a tax system that implements this socially optimal allocation.

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• The (old) Ramsey approach and the (new) Mirrlees approach are fundamentally different.

- The Ramsey approach
  - government cannot use lump-sum taxes.
  - key economic force: government tries to use linear taxes to mimic lump-sum taxation.
- The Mirrlees approach
  - government is free to use lump-sum taxes chooses not to.
  - key economic force: trade-off between incentives and insurance.



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#### Lecture 1: Foundations for Dynamic Social Contracting

Lecture 2: Properties of Dynamic Optimal Tax Systems

Lecture 3: Intergenerational Redistribution



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Structure of Lecture 1

- Lecture 1 is about the first step of the New Dynamic Public Finance.
- Hence, there are no markets, prices, or taxes.

- It is only about the behavior of *quantities*.
- I consider two distinct economic *environments*.





- An environment is a specification of preferences, information, and technology.
- These objects are immutable and unalterable.
- They form the fundamental constraints on what society can achieve.



- The two environments have the same preferences and technology.
- Key element: individual skills evolve stochastically over time.
- The main results are valid for **any** data generation process for skills.



- First environment: skills are publicly observable.
- I characterize behavior of consumption of Pareto Optima.
  - intertemporal Euler equations
  - dependence on past
  - inequality and mobility



- Next: change the environment so that skills are private information.
- We see how to change the planner's problem.
- Then: I characterize Pareta Optimal consumption.
  - intertemporal Euler equations
  - dependence on past
  - inequality and mobility



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#### Main Conclusions

- With public information:
  - PO displays little history dependence.
  - no change in inequality and zero mobility.
- With private information:
  - PO typically displays rich history dependence.
  - $-\operatorname{it}$  is PO to regulate individual asset accumulation.
  - growing consumption inequality
  - short-run mobility, but no mobility in long run



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- 2. Model Setup
- $\bullet~T$  periods; unit measure of agents.
- Preferences:

$$\sum_{t=1}^{T} \beta^{t-1} [u(c_t) - v(l_t)], 0 < \beta < 1$$

where  $c_t$  is consumption and  $l_t$  is effort.



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#### Agent Heterogeneity

- Let  $\Theta$  be a finite set.
- In period 0, Nature draws  $\theta \tau$  from  $\Theta \tau$  for each agent.
- The draws are iid across agents, according to pdf  $\mu$ .
- LLN: Fraction of agents with history  $\theta_t$  equals  $\mu(\theta_t)$ .
- Assume:  $\mu(\theta_t) > 0$  for any finite t.
- Agent learns  $\theta_t$  at beginning of period t.



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Examples of  $\mu$ 

- $T = 2; \Theta = \{\theta^H, \theta^L\}$
- $\mu(\theta^1, \theta^2) = 0.25$  for all  $(\theta^1, \theta^2) \in \Theta^2$

 $-\theta_t$  is i.i.d. over time.

•  $\mu(\theta^i, \theta^j) = 0.36$  if i = j and = 0.14 if  $i \neq j$ .

 $-\theta_t$  is positively autocorrelated.

• By playing with  $\mu$ , we can get any time-series behavior for  $\theta$ .





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#### **Economic Impact of Shocks**

- Agent's period t output of consumption goods is given by  $y_t = \theta_t l_t$ .
- Here,  $l_t$  is effort which enters the utility function of agent.
- I will call  $\theta_t$  the agent's period t skill.



- Government requires  $G_t$  units of per-capita consumption at each date to produce public goods.
- Society can freely borrow and lend at gross interest rate R.
- In Lecture 2, we'll endogenize R.



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• An allocation is  $(c_t, y_t)_{t=1}^T$ , where:

$$c_t : \Theta^t \to R_+ y_t : \Theta^t \to R_+$$

• An allocation is **feasible** if:

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$$\sum_{\theta^T \in \Theta^T} \mu(\theta^T) \sum_{t=1}^T R^{1-t} [c_t(\theta^t) + G_t - y_t(\theta^t)] \le 0$$

• We use the LLN here - the fraction of people with history  $\theta^T$  equals  $\mu(\theta^T)$ .

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- 3. Public Information Period 1 Pareto Optima
- Assume that  $\theta_t$  and  $l_t$  are publicly observable at the beginning of period t.
- Then, (c, y) is Pareto Optimal in period 1 iff, for some  $\phi$ , it solves:

$$\max \sum_{\theta^T \in \Theta^T} \mu(\theta^T) \phi(\theta_1) \sum_{t=1}^T \beta^{t-1} [u(c_t(\theta^t)) - v(\frac{y_t(\theta^t)}{\theta_t})]$$
  
s.t. 
$$\sum_{\theta^T \in \Theta^T} \mu(\theta^T) \sum_{t=1}^T R^{1-t} [c_t(\theta^t) + G_t - y_t(\theta^t)] \le 0$$
  
$$c_t(\theta^t), y_t(\theta^t) \ge 0$$

• Here,  $\phi(\theta_1)$  represents the planner's weights, based on period 1 skills.

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### Characterization through FONC

• For interior solutions, there exists  $\lambda$  (Lagrange Multiplier) such that:

 $\beta^{t-1}u'(c_t(\theta^t))\phi(\theta_1) = \lambda R^{1-t}$ 

$$\beta^{t-1} v'(\frac{y_t(\theta^t)}{\theta_t}) \frac{\phi(\theta_1)}{\theta_t} = \lambda R^{1-t}$$

- In deriving these, I've cancelled  $\mu(\theta t)$  (probability of  $\theta t$ ) from both sides.
- In words: the marginal utility of consumption grows at a constant rate.
- MRS between consumption and labor is  $\theta_t$ .



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**Dynamics of Public Information Pareto Optima** 

- Three key properties ...
- First, **Euler equation**:

$$u'(c_t(\theta^t)) = \beta R\{\frac{\beta^{-t}R^{-t}\lambda}{\phi(\theta_1)}\}$$
$$= \beta RE\{u'(c_{t+1}(\theta^{t+1})|\theta^t]\}$$

- At a PO allocation, an agent does not want to deviate by borrowing or lending.
- There is no need to regulate the agent's access to the outside asset market.

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• Another Euler equation is satisfied:

$$\frac{1}{u'(c_t(\theta^t))} = \beta^{t-1} R^{t-1} \lambda^{-1} \phi(\theta_1)$$
$$= \beta^{-1} R^{-1} \sum_{\theta \in \Theta} \frac{\mu(\theta^t, \theta)}{\mu(\theta^t)} \beta^t R^t \lambda^{-1} \phi(\theta_1)$$
$$= \beta^{-1} R^{-1} E\{\frac{1}{u'(c_{t+1}(\theta^{t+1}))} | \theta^t\}$$

• This "reciprocal Euler equation" will be important later.



- Second, limited history dependence.
- In a PO allocation:

$$c_t(\theta^t) = u'^{-1}\left(\frac{\beta^{1-t}R^{-t}\lambda}{\phi(\theta_1)}\right)$$

- Regardless of dependence in  $\mu$ ,  $c_t$  depends only on  $\theta_1$  and t.
- There is no dependence on  $(\theta_2, \theta_3, ..., \theta_t)$ .



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- Third, **inequality and mobility**
- Suppose  $\beta R = 1$ .
- Then, if (c, y) is PO,  $c_t(\theta^t) = c^*(\theta_1)$  for all  $(t, \theta^t)$ .
- Inequality stays the same for all t.

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• Also **zero consumption mobility**: consumption ranking always stays same.





- 3. Private Information Pareto Optima
- As discussed earlier: a person's skills are hard for others to observe.
- It's easy for the highly skilled to mimic the less skilled.
- Society must provide *incentives* to get the right amount of effort.



- We now suppose  $\theta_t$  and  $l_t$  are privately known to agent.
  - But  $y_t$  is publicly observable.
- With private information, not all feasible allocations can be achieved.



- For example, consider the allocation:
  - $-c_t(\theta^t) = c^* \text{ for all } (t, \theta^t)$  $-y_t(\theta^t) = \theta_t \text{ for all } (t, \theta^t).$
- This allocation isn't achievable by society.
- High  $\theta_t$  people will pretend to be low  $\theta_t$  people..
- How do we figure out which allocations are actually achievable by society?



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- This seems like a hard question.
- We want to find any allocation that could be an equilibrium outcome of any possible game.
- The answer lies in the Revelation Principle.

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• Any equilibrium outcome of any game is a truth-telling equilibrium outcome of a *direct mechanism*.



- Mechanically, pick any allocation (c, y).
- Imagine that each period, agents report their  $\theta$  realization to a planner.
- $\bullet$  Planner gives the agent (c,y) based on his current and past reports.



- Then, an allocation (c, y) is an equilibrium outcome of some game iff it induces agents to report the truth.
- $\bullet$  We call such allocations incentive-compatible.



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### Formal Definition of Incentive-Compatibility

- Define a reporting strategy to be  $\sigma = (\sigma_t)_{t=1}$  where  $\sigma_t : \Theta_t \to \Theta$ .
- Let  $\Sigma$  be the set of all  $\sigma$ .

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- A reporting strategy represents an agent's strategy in a direct mechanism.
- Then, an allocation (c, y) is *incentive-compatible* if and only if:

$$\sum_{\substack{\theta T \in \Theta T}} \mu(\theta T) \sum_{t=1}^{T} \beta_{t-1} [u(ct(\theta t)) - v(\frac{yt(\theta t)}{\theta t})]$$

$$\geq \sum_{\substack{\theta T \in \Theta T}} \mu(\theta T) \sum_{t=1}^{T} \beta_{t-1} [u(ct(\sigma t(\theta t))) - v(\frac{yt(\sigma t(\theta t))}{\theta t})] \text{ for all } \sigma \in \Sigma$$

$$\sum_{\substack{\theta T \in \Theta T \\ e^{\mu^{n T E NA_{t}} e_{e^{n}} \\ \text{DE DUDUSE}}} PRINCETON$$

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### **Definition of Pareto Optimality**

• An allocation (c, y) is Pareto Optimal in period 1 iff, for some  $\phi$ , it solves:

$$\max \sum_{\theta^T \in \Theta^T} \mu(\theta^T) \phi(\theta_1) \sum_{t=1}^T \beta^{t-1} [u(c_t(\theta^t)) - v(\frac{y_t(\theta^t)}{\theta_t})]$$

 $s.t.\;(c,y)$  is feasible and IC

 $c_t(\theta^t), y_t(\theta^t) \ge 0$ 

- Note that there is no real connection between agents.
- Hence, the planner's problem is basically a standard principal-agent problem ....
- $\bullet$  ... where  $\phi$  determines agent's reservation utility.



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- NOTE: It is very important that agents are atomless.
- With a unit measure of agents: cross-sectional distribution of  $\theta$ 's is common knowledge.
- With finite number: agents don't know this distribution.
- They use information in their allocations to make inferences.
- This feedback will make planner's problem much more difficult.





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#### **Property 1: Reciprocal Euler Equation**

 $\bullet$  Theorem: Suppose (c,y) is Pareto Optimal. Then for all  $t,\theta^t$ :

$$\frac{1}{u'(c_t(\theta^t))} = \beta^{-1} R^{-1} E[\frac{1}{u'(c_{t+1}(\theta^{t+1}))} | \theta^t]$$

• Notice: this reciprocal Euler equation was also satisfied with public information!



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• Proof:

- Suppose (c, y) is PO, and pick  $k \in R$ .
- Then, construct another allocation c' so that:

$$u(c'_{t}(\theta^{t})) + \beta u(c'_{t+1}(\theta^{t+1})) = u(c_{t}(\theta^{t})) + \beta u(c_{t+1}(\theta^{t+1})) + k$$

for all  $\theta^{t+1}$  and:

 $c'_s(\theta^s) = c_s(\theta^s)$  for  $s \notin \{t, t+1\}$  and for all  $\theta^s$ 



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• and so that ...:

$$\sum_{\theta^t \in \Theta^t} \mu(\theta^t) c'_t(\theta^t) + R^{-1} \sum_{\theta^{t+1} \in \Theta^{t+1}} \mu(\theta^{t+1}) c'_{t+1}(\theta^{t+1})$$
$$= \sum_{\theta^t \in \Theta^t} \mu(\theta^t) c_t(\theta^t) + R^{-1} \sum_{\theta^{t+1} \in \Theta^{t+1}} \mu(\theta^{t+1}) c_{t+1}(\theta^{t+1})$$

- Note: (c', y) is feasible.
- Also: ranking of reporting strategies is same (c', y) is IC.



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• Hence, if (c, y) is PO, it must be true that  $(c_t, c_{t+1}, 0)$  solves:

$$\max_{\substack{c'_{t},c'_{t+1},k\\ s.t.\\ u(c'_{t}(\theta^{t})) + \beta u(c'_{t+1}(\theta^{t+1})) = k + u(c_{t}(\theta^{t})) + \beta u(c_{t+1}(\theta^{t+1})) \forall \theta^{t+1}}}{\sum_{\theta^{t} \in \Theta^{t}} \mu(\theta^{t})c'_{t}(\theta^{t}) + R^{-1}\sum_{\theta^{t+1} \in \Theta^{t+1}} \mu(\theta^{t+1})c'_{t+1}(\theta^{t+1})}}{\mu(\theta^{t+1})c_{t+1}(\theta^{t+1})}$$

$$= \sum_{\theta^{t} \in \Theta^{t}} \mu(\theta^{t})c_{t}(\theta^{t}) + R^{-1}\sum_{\theta^{t+1} \in \Theta^{t+1}} \mu(\theta^{t+1})c_{t+1}(\theta^{t+1})$$

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• FONC:

$$u'(c_t(\theta^t)) \sum_{\theta} \eta_{t+1}(\theta^t, \theta) = \mu(\theta^t)\gamma$$
$$\beta u'(c_{t+1}(\theta^{t+1}))\eta_{t+1}(\theta^{t+1}) = R^{-1}\mu(\theta^{t+1})\gamma$$

- $\eta_{t+1}(\theta^{t+1})$  is the multiplier on the first constraint (contingent on  $\theta^{t+1})$
- $\gamma$  is the multiplier on the second constraint.



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• Substituting for  $\eta_{t+1}/\gamma$  in the first FONC gives:

$$\frac{1}{u'(c_t(\theta^t))} = \sum_{\theta} \frac{\eta_{t+1}(\theta^t, \theta)}{\mu(\theta^t)\gamma}$$
$$= \sum_{\theta} \frac{\beta^{-1} R^{-1} \mu(\theta^t, \theta)}{\mu(\theta^t) u'(c_{t+1}(\theta^t, \theta))}$$

• This proves the theorem. QED



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### **Optimal Intertemporal Wedge**

• The theorem says that:

$$\frac{1}{u'(c_t(\theta^t))} = \beta^{-1} R^{-1} E[\frac{1}{u'(c_{t+1}(\theta^{t+1}))} | \theta^t]$$

- Typically, in a PO,  $Var(u'(c_{t+1}(\theta^{t+1}))|\theta^t) > 0.$
- Why? Consumption depends on skills to elicit good effort from high types.
- Then, using the convexity of 1/x, Jensen's inequality implies:

```
u'(c_t(\theta^t)) < \beta RE[u'(c_{t+1}(\theta^{t+1}))|\theta^t]
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#### Intuition for the Wedge

- Why doesn't planner do a risk-free transfer from pd. t to pd. (t+1)?
- Such a transfer reduces agent's effort in period (t+1)...
- ... because of wealth effects in labor supply.
- The planner doesn't save as much as agent would like.



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### **Property 2: History Dependence**

- With private information, Pareto Optima exhibit rich history dependence.
- Suppose (c, y) is Pareto Optimal, and there exists  $\theta^{t-1}, \theta$ , and  $\theta'$  such that:

 $c_t(\theta^{t-1}, \theta') > c_t(\theta^{t-1}, \theta)$ 

$$\mu(\theta_{t+1}|\theta^{t-1},\theta') = \mu(\theta_{t+1}|\theta^{t-1},\theta)$$
 for all  $\theta_{t+1}$ 

- Then  $c_{t+1}(\theta^{t-1}, \theta', \theta_{t+1}) \neq c_{t+1}(\theta^{t-1}, \theta, \theta_{t+1})$  for some  $\theta_{t+1}$ .
- That is,  $c_{t+1}$  depends on  $\theta_t$ , even if  $\mu$  doesn't.



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• Suppose not. Then:

$$\frac{1}{u'(c_t(\theta^{t-1},\theta))} = \beta^{-1} R^{-1} E[\frac{1}{u'(c_{t+1}(\theta^{t-1},\theta,\theta_{t+1}))} | \theta^{t-1},\theta]$$
$$= \beta^{-1} R^{-1} E[\frac{1}{u'(c_{t+1}(\theta^{t-1},\theta',\theta_{t+1}))} | \theta^{t-1},\theta']$$
$$= \frac{1}{u'(c_t(\theta^{t-1},\theta'))}$$

which is a contradiction.

• The reciprocal Euler equation generates history dependence in consumption.

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### **Property 3: Inequality and Mobility**

- Suppose  $\beta R = 1$  and (c, y) is Pareto optimal.
- The reciprocal Euler equation implies that  $1/u'(c_t)$  is a martingale:

$$\frac{1}{u'(c_t(\theta^t))} = E\{\frac{1}{u'(c_{t+1}(\theta^{t+1}))}|\theta^t\}$$

• Basic probability says that:

$$Var(\frac{1}{u'(c_{t+1})}) = Var(E_t \frac{1}{u'(c_{t+1})}) + E(Var_t \frac{1}{u'(c_{t+1})})$$

- In a typical PO,  $c_{t+1}$  depends on  $\theta_{t+1}$ .
- Hence, the second term on RHS is positive.

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• It follows that, if  $\beta R = 1$ :

$$Var(\frac{1}{u'(c_{t+1})}) > Var(E_t \frac{1}{u'(c_{t+1})})$$
$$= Var(\frac{1}{u'(c_t)})$$

• It is Pareto optimal for consumption inequality to grow over time.



- In the short run, there is consumption mobility, because of incentives.
- What about long run mobility?



- Suppose  $\beta R = 1$ , and (c, y) is Pareto optimal.
- Reciprocal Euler equation says:
  - $-1/u'(c_t)$  is a positive martingale.
  - $-E[1/u'(c_t)]$  is the same and finite for all  $t < \infty$ .



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• The Martingale Convergence Thm implies that for almost all  $\theta^{\infty}$ :

$$\lim_{t \to \infty} \left| \frac{1}{u'(c_t(\theta^t))} - \xi(\theta^\infty) \right| = 0$$

where  $\xi: \Theta^{\infty} \to R_+$ .

• If  $u'(\infty) = 0$ , then there exists  $c^* : \Theta^{\infty} \to R_+$  such that:

$$\lim_{t \to \infty} |c^*(\theta^\infty) - c_t(\theta^t)| = 0$$





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• It follows that:

$$\lim_{t \to \infty} \lim_{\tau \to \infty} |c_t(\theta^t) - c_{t+\tau}(\theta^{t+\tau})|$$

$$\leq \lim_{\tau \to \infty} \lim_{t \to \infty} |c_t(\theta^t) - c^*(\theta^\infty)| + |c^*(\theta^\infty) - c_{t+\tau}(\theta^{t+\tau})|$$

$$= 0$$

for almost all  $\theta^{\infty}$ .

• In this sense, there is zero long run consumption mobility.



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### 4. Conclusions

- Without priv. info., Pareto optimality has strong dynamic implications.
  - $-\operatorname{no}$  distortions in asset accumulation
  - little history dependence in consumption
  - constant consumption inequality
  - zero mobility in consumption



- With private information, Pareto optimality implies:
  - intertemporal wedge
  - history dependence in allocations
  - growing inequality (if  $\beta R = 1$ )
  - zero mobility in the long run (if  $\beta R = 1$  and  $u'(\infty) = 0$ )
- These results are valid for any data generation process of skills ...
- as long as  $c_{t+1}$  is not completely predictable at time t.



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• We will be especially interested in the intertemporal wedge:

```
u'(c_t) < \beta R E_t u'(c_{t+1})
```

- Planner must deter individuals from saving as much as they would like.
- Intuition: unregulated asset accumulation leads to tendency to save and shirk ...



- The long-run impact of these regulations on asset accumulation can be severe.
- Suppose  $\beta R = 1$ , and agents can borrow and lend freely at interest rate R.



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• Then, agent consumption obeys the Euler equation:

$$u'(c_t(\theta^t)) = E\{u'(c_{t+1}(\theta^{t+1}))|\theta^t\}$$

so that  $u'(c_t)$  is a martingale.

• We can apply the martingale convergence theorem to show that:

$$\lim_{t \to \infty} c_t(\theta^t) = \infty$$

for almost all  $\theta^{\infty}$ .

• Intuition: agents accumulate infinite amounts of wealth for precautionary savings.



- In contrast, suppose  $\beta R = 1$  and  $u'(\infty) = 0$ .
- Suppose too that (c, y) is Pareto optimal (with private info).
- Then  $\lim_{t\to\infty} c_t(\theta^t) = c^*(\theta^\infty) < \infty$  almost everywhere.
- So: Unregulated savings leads to *infinite* long-run consumption ....
- ... while Pareto optimal consumption is *finite* in the long run.



- It is optimal to deter savings a lot!
- How do we best accomplish this deterrence?
- That is the question that we take up in the next lecture.

