# CURRICULUM VITAE PIERRE DUBOIS

#### **ADDRESS**

Toulouse School of Economics (GREMAQ, INRA, IDEI) Manufacture des Tabacs, Aile Jean-Jacques Laffont 21 allée de Brienne, 31 000 Toulouse France Tel: 33 5 61 12 85 55, Fax: 33 5 61 12 86 37 pierre.dubois@tse-fr.eu

#### POSITIONS

Dec. 2009-.. Professor of Economics, Toulouse School of Economics, University of Toulouse 1 Capitole.

Jan.-June 2015 Visiting Professor, Department of Economics, Harvard University

Oct. 2011-2016 Junior Member of Institut Universitaire de France

Sept. 2013-.. CEPR Research Fellow IFS Research Fellow

Sept. 2009-.. Director of DEEQA, Toulouse School of Economics. Coordinator of ENTER (European Network

for Training in Economic Research) for the University of Toulouse 1 Capitole.

Sept. 2001-.. Senior Researcher at IDEI, Toulouse.

Sept. 2006-.. Member of EUDN (European Development Research Network).

#### PAST EXPERIENCE

2007-2014	Academic Panelist of the UK Competition Commission
2004-2013	CEPR Research Affiliate
2010-2011	Visiting Scholar, Department of Economics, Northwestern University
2006-Dec. 2009	Research Director of INRA at Toulouse School of Economics.
Jan. 2007-Aug. 09	Deputy Director of GREMAQ (Univ. of Toulouse, CNRS, INRA, EHESS).
2005-2006	Director of the research team MAIA of INRA ESR Toulouse.
Sept. 1999-2006	Permanent Researcher of INRA at Toulouse School of Economics.
Sept. 2002-2005	Guest Lecturer at EHESS (Ecole des Hautes Etudes en Sciences Sociales).
Dec. 2005	Invited Researcher, Getulio Vargas Foundation, Rio de Janeiro, Brazil.
OctNov. 2004	Invited Professor at the Department of Economics, University of Montreal.
JanFeb. 2004	Invited Researcher, Getulio Vargas Foundation, Rio de Janeiro, Brazil.
June 1999-2001	Associate Researcher at CRDE, University of Montreal.
JanAug. 2000	Invited Researcher at the University of California, Berkeley.
June-Dec. 1999	Assistant Professor at the Department of Economics, University of Montreal.

#### **EDUCATION**

January 2005 Habilitation à Diriger des Recherches (HDR), University of Toulouse 1. Committee: Orazio

Attanasio, Jean-Pierre Florens, Andrew Foster, Marc Ivaldi, Bruno Jullien, Thierry Magnac,

Bernard Salanié.

June 1999 Ph.D. in Economics from Ecole des Hautes Etudes en Sciences Sociales (EHESS), Paris and CREST

(Research Center in Economics and Statistics). Supervisors: Bruno Jullien, Thierry Magnac.

1994-95 & 97-99 PhD student at CREST (Centre de Recherche en Économie et Statistique), Paris. Interruption

from October 1995 to August 1997 for National Service in Cooperation in Brazil.

June 1994 Graduation from the ENSAE Paris (National School of Statistics and Economics).

Master Degree in Mathematics Applied to Economics at University of Paris-IX-Dauphine.

# **AWARDS**

2000	Young Economist Award of the European Economic Association.
2001	

France-Berkeley Fund Award, with Ethan Ligon

2009 France-Berkeley Fund Award, with Céline Bonnet and Sofia Berto Villas-Boas

2009 Laurier de la Recherche de la ville de Toulouse

2010 Fulbright Award, declined2011 Novela de la Ville de Toulouse

2011-2016 Junior Member of Institut Universitaire de France

#### **GRANTS**

- Three years doctoral fellowship of CREST-INSEE obtained for 1994-1995 and 1997-1999.
- Travel Grants from ADRES (1998), European Economic Association (1998), International Economic Association (1999), Royal Economic Society (1999, 2001), Canadian Economic Association (2000, 2001), Econometric Society (2000), Stanford Institute for Theoretical Economics (2001), Review of Economic Studies (2001), Latin American and Caribbean Economic Association (2002), Sociedade Brasileira de Econometria (2003).
- Grant of the Ministry of Research during 2001-2004 for a Research Project on Agricultural Contracts (with Philippe Bontems and Pascal Lavergne).
- Grant of the Department of Economics scientific committee of INRA for 2001-2002 for a Research Project on Agricultural Contracts in the Poultry Industry (with Pascal Lavergne).
- Grant of the Economics department on "Risk and Insurance" with A. Thomas, O. Mahul, Gohin, A. Carpentier.
- Grant of DADP for a project on Agricultural Production Contracts in the Midi-Pyrenees Region for 2002-2004.
- Grant of the Department of Economics scientific committee of INRA for 2003-2004 for a Research Project on Empirical Industrial Organization of Food Products in France.
- Grant of ACI PROSODIE obtained in a project joint with GREMAQ, 2004-2006.
- Grant of the National Program of Research on Food and Human Nutrition of the Agence Nationale pour la Recherche. 2005-2007.
- Grant of the Department of Economics scientific committee of INRA for 2006-2007 for a Research Project with Céline Bonnet on Individual Food Demand and Obesity in France.
- Grant of the Agence Nationale de la Recherche for reasearch on "Risk Sharing" with Bruno Jullien, Ethan Ligon and Thierry Magnac. 2006-2010.
- Grant of the CAPES-COFECUB for exchange between France and Brazil, 2007-2008.
- Grant of PRES University of Toulouse, for a project on research productivity evaluation of mathematicians with J.C. Rochet and J.M. Schlenker (2008-2010).
- Seed Funding of Toulouse School of Economics on Health Economics (2009).
- Grant of the Center for the Study of Industrial Organization, Northwestern University, 2010-2011
- ANR (Agence Nationale de la Recherche) Grant on the program « Open Research Area for the Social Sciences in Europe», 2011-2014
- Institut Universitaire de France Grant 2011-2016

#### **PHD STUDENTS**

- 1. **Marta Rubio-Codina**: Conditional Cash Transfers and Human and Physical Capital Accumulation in Rural Mexico -An Empirical Analysis, defended on September 19, 2006, committee: Pierre Dubois, Orazio Attanasio, Paul Gertler, Sylvie Lambert, Thierry Magnac, Jean-Paul Azam. Now Post Doc Leverhulme Trust at UCL-IFS (2006-2009).
- 2. **Sandra Jodar-Rosell**: *Econometrics of differentiated products and localization*, defended on December 16, 2008, committee: Pierre Dubois, Marc Ivaldi, Vincent Réquillart, Howard Smith, Frank Verboven. Now at Research Department, La Caixa, Barcelona.
- 3. **Helena Perrone**: *Structural Models of Consumer Behavior in Industrial Organization*, defended on June 5, 2009, now Assistant Professor, Department of Economics, University Pompeu Fabra, Barcelona.
- 4. **Sarolta Laczo** (in collaboration with Thierry Magnac): *Essays on Informal Risk Sharing*, defended on October 22, 2009, committee: Pierre Dubois, Christian Gollier, Ethan Ligon, Orazio Attanasio, Thierry Magnac. Post Doc, European University Institute, Florence, post-doc UCLA, researcher, Institut d'Anàlisi Econòmica (Barcelona).
- 5. **Qiu Ju**: *Essays on Risk Sharing, Migration and Health and Obesity*, to be defended on December 9, 2014. Post Doc: University of Sussex
- 6. Laura Lasio, Empirical Industrial Organization and the Pharmaceutical sector (since 2009)
- 7. **Jorge Florez**, *Empirical Industrial Organization*, with Bruno Jullien (since 2011)
- 8. **Adrian Torchiana**, *Empirical Industrial Organization*, (since 2012)
- 9. **Tuba Tunçel**, *Health and Environmental Economics*, with James Hammitt (since 2012)
- 10. **Arthur Alik**, *Development Economics* (since 2013)

## PARTICIPATION TO PHD COMMITTEES

- 1. **Stefan Ambec**, University of Montreal, *Essays in Economics of Contracts and Institutions*, Sept. 1999.
- 2. **Laëtitia Malavolti**, University of Toulouse, *Contribution to Treatment Models and Econometric Evaluation of Public Policies*, April 25, 2003.
- 3. **Erwan Shaï**, University of Toulouse, *Econométrie structurelle pour des modèles de jeux empiriques et application aux enchères du Trésor*, June 11, 2003.
- 4. **Marc Bellemare**, Cornell University, *Sharecropping in Madagascar*, June 1, 2006.

- 5. **Jonathan Kaminski**, University of Toulouse, *Cotton reforms and development in sub-Saharan Africa: lessons from Burkina-Faso experience*, July 17 2008.
- 6. **Adriana Hernandez-Perez**, University of Toulouse, *Regulation and Competition in Network Industries: an Empirical Analysis*, Sept. 3, 2008.
- 7. **Jibirila Leinyuy**, University of Toulouse, *Markets, Family Firms and Human Capital Investments*, Sept. 8, 2008.
- 8. **Matthieu Delpierre**, Université Catholique de Louvain, *A Non-cooperative Approach to Rural Development Issues*, October 10, 2008.
- 9. **Rafael Pinho de Morais**, University of Toulouse, *Essays on the Economics of the Pharmaceutical Industry*, Feb. 12 2009.
- 10. Juan Miguel Gallego, University of Toulouse, Three essays on Labor Economics and Development, July 20, 2009
- 11. Daejung Kim, University of Toulouse, Essays on the Economics of the Pharmaceutical Sector, February 12 2010
- 12. **Viki Nellas**, University of Toulouse and University of Bologna, *Job Polarization, Immigration and Worker's Intrinsic Motivation: Three Essays on Labor Economics*, June 4 2010
- 13. Elisabetta Olivieri, Three Essays in Labour Economics, University of Bologna, June 4 2010
- 14. **Francesco Lancia**, *Demographic Change, Intergenerational Conflict and Economic Growth*, University of Bologna, June 4 2010
- 15. **Matteo Bobba**, *Essays on the Unintended Effects of Cash Transfer Programs* Paris School of Economics, October 13, 2011
- 16. **Alexandre Carbonel**, *Essays in Economics of the Pharmaceutical Industry*, Toulouse School of Economics, December 16, 2011
- 17. **Vardges Hovhannisyan**, *Vertical Channel Analysis of the U.S. Milk Market*, May 2 2012, University of Wisconsin, Madison
- 18. **Carlos Canon**, *Essays on Theory and Econometric Methods for Platforms*, June 5 2012, University of Toulouse 1 Capitole
- 19. **Daniel Coublucq**, Essays on Empirical Industrial Organization with Applications to the US Rail Industry, October 12 2012. University of Toulouse 1 Capitole
- 20. **Isis Durrmeyer**, *Quatre Essais en Economie Industrielle Empirique : Application des Modèles Structurels d'Offre et de Demande au Marché Français de l'Automobile*, November 20, 2012, University of Paris 1
- 21. **Hassen Rais**, *Analyse empirique de la gestion des risques dans les entreprises non financières françaises*, November 27, 2012, University of Toulouse 1 Capitole
- 22. **Gwendoline Promsopha**, *Allocation des terres agricoles et gestion des risques de subsistance*, December 4 2012, University of Paris 10 Nanterre
- 23. **Marco Batarcé**, Essays in Empirical Industrial Organization of Networks and Transport January 31, 2013, Toulouse School of Economics
- 24. **Pedro Hemsley**, Four Essays in Contract Theory and Development Economics, September 9, 2013, Toulouse School of Economics
- 25. **Nina Yin,** *Essays on Innovation and Pharmaceutical Economics,* September 26, 2013, Toulouse School of Economics
- 26. **Maxime Tô,** From School to Work, Essays on Educational Decisions and Labor Market Transitions, December 10, 2013 Institut d'Études Politiques de Paris
- 27. Miguel Algobendas, Essays on the Economics of the Airline Industry, Toulouse School of Economics, June 7, 2014
- 28. **Richard Meade**, *Ownership Effects in Electricity and Other Utility Sectors, and Banking,* Toulouse School of Economics, September 19, 2014
- 29. **Rahila Hassane Amadou**, *Gestion des risques, valorisation et stratégie : Applications aux industries agroalimentaire et de transport aérien*, University of Toulouse 1 Capitole, September 25, 2014
- 30. **Vibhuti Mendiratta**, *Four Essays on Gender Issues in Developing Countries*, Paris School of Economics, October 1, 2014

#### **POST-DOC SUPERVISION:**

1. **Sophie Thiébaut** March 1, 2012 - August 31 2013

#### **PARTICIPATION TO HDR COMMITTEES** (Habilitation à Diriger des Recherches):

1. Alice Mesnard, "Migration and Development", June 17 2010, University of Toulouse 1 Capitole

# **EDITING AND REFEREEING**

- Managing Editor of International Journal of Industrial Organization (2013-2015)
- Associate Editor of European Economic Review (since 2012)
- Associate Editor of *Annals of Economics and Statistics* (since 2009)

- **Co-Editor** of **L'Actualité Economique** Revue d'Analyse Economique (2004-2013)
- Guest Co-Editor:
- *Journal of Economics and Managements Strategy*, special issue on "Industrial Organization and the Food Industry", Volume 14, Number 4, Winter 2005. (with Farid Gasmi)
- *Journal of Applied Econometrics*, special issue on "The econometrics of Auctions" in honor of Jean-Jacques Laffont, Volume 23, Issue 7, 2008. (with Marc Ivaldi and Thierry Magnac)
- Referee: Econometrica, American Economic Review, Journal of Political Economy, Review of Economic Studies, Journal of the European Economic Association, Review of Economics and Statistics, International Economic Review, RAND Journal of Economics, Journal of Human Resources, Economic Journal, Journal of Development Economics, American Economic Journal: Applied Economics, American Economic Journal: Micro, Canadian Journal of Economics, American Journal of Agricultural Economics, International Journal of Industrial Organization, Journal of Industrial Economics, Journal of Economics and Managements Strategy, Annales d'Economie et de Statistique, European Review of Agricultural Economics, Journal of Development Studies, Journal of African Economies, Economie et Statistique, The Economics of Transition, World Development, Economic Development and Cultural Change, Journal of Financial Intermediation, Brazilian Review of Econometrics, Berkeley Electronic Journal of Economic Analysis and Policy, Agricultural Economics, Journal of Public Economic Theory, World Bank Economic Review, Applied Economic Perspectives & Policy. Revue Française d'Economie. Journal of Law, Economics and Organization, International Journal of the Economics of Business, Environment and Resource Economics.
- **Grant reviewer** European Research Council, Alfred Sloan Foundation, British Academy Research Development Award, Social Sciences and Humanities Research Council of Canada, The Leverhulme Trust, Agence Nationale pour la Recherche, International Labor Organization, Fonds de la Recherche Scientifique FNRS, AXA Research Fund, European Research Council Starting Grants.

#### **Scientific Committees:**

- Member of the evaluation committee of the Quebec Fund for Research on Society and Culture (Fonds québécois de recherche sur la société et la culture- FQRSC) 2011.
- Member of the recruiting committee of the Department of Economics, University of Toulouse, 2000-2007.
- Member of the Scientific Council of IREEP (Institute for Empirical Research in Political Economy) since Sept. 2004.
- Member of Ethical Committee of J-PAL Europe, since Sept. 2008.
- Member of the Scientific Committee on the Microinsurance Innovation Facility of International Labor Organization, since 2009.
- Member of Scientific Committee of the University of Toulouse 1 Capitole (Oct. 2010-.)
- Member of Academic Advisory Board of Mannheim Graduate School of Economic and Social Sciences (2014-)

# **Program Committee Member of Conferences:**

- EEA1 2003 in Stockholm.
- ESEM<sup>2</sup> 2004 in Madrid.
- INRA IDEI Conference on Industrial Organization and the Food Processing Industry, June 9-10, 2006.
- The Econometrics of Auctions (program co-chair), IDEI Toulouse, May 12-13, 2006.
- The Economics of the Health Care and the Pharmaceutical Industry, IDEI Toulouse, January 25-26, 2008.
- ESEM 2008 in Milan.
- EARIE<sup>3</sup> conference, Toulouse (program co-chair), September 4-6, 2008.
- LACEA 2008, Rio de Janeiro, November 2008.
- EARIE conference, Ljubljana, Slovenia, 2009.
- EARIE conference, Istanbul, 2010.
- EARIE conference, Stockholm, 2011.
- INRA IDEI Conference on Industrial Organization and Food Processing Industry, June 21-22, 2012, Toulouse.
- ESEM 2012 in Malaga
- EARIE conference, Roma, 2012.
- EEA 2013 in Goteborg.
- ESEM 2013 in Goteborg.
- EARIE conference, Evora, 2013.

<sup>2</sup> Econometric Society European Meeting

<sup>&</sup>lt;sup>1</sup> European Economic Association

<sup>&</sup>lt;sup>3</sup> European Association of Research in Industrial Economics

- 5th French Econometrics Conference Toulouse November 14-15, 2013.
- EEA 2014 in Toulouse.
- ESEM 2014 in Toulouse.
- AFSE, June 2014, Lyon.
- European Association of Agricultural Economists Conference, Ljubljana, 2014
- EARIE conference, Milan, 2014.

## **Organization of Seminars:**

- **Econometrics** Seminar, University of Toulouse, in 2001-2002, 2002-2003, 2003-2004 (with Alban Thomas), 2004-2005 (with Thierry Magnac), 2005-2007 (with C. Bontemps and T. Magnac).
- **Development Economics** Seminar, University of Toulouse, in 2001-2002, 2002-2003, (with Emmanuelle Auriol), 2003-2004, 2004-2005 (with Guido Friebel).
- Industrial Organization seminar Toulouse School of Economics, 2012-2014, (with Renato Gomes)

# **Organization of Conferences:**

- $\bullet$  5th Toulouse INRA IDEI Conference on Industrial Organization and the Food Processing Industry, June 14-15, 2002. (with Farid Gasmi)
- Workshop on "Microeconomic Theory and Empirical Studies of Intra-Household Behavior in Developing Countries" at the University of California at Berkeley, June 28-29, 2002. (with Ethan Ligon)
- CIRANO-IDEI-LEERNA Conference on « Regulation, Liability and the management of Major Industrial/Environmental Risks», University of Toulouse, June 10-12, 2003. (with Y. Hiriart and D. Martimort)
- INRA IDEI conference on 'Economics of Contracts in Agriculture', December 9-10, 2004 (with P. Lavergne).
- INRA IDEI conference on Empirical IO of the Food Industry, Feb. 9-10, 2006. (with C. Bonnet)
- The Econometrics of Auctions, Toulouse, May 12-13, 2006. (with M. Ivaldi and T Magnac)
- INRA Conference on "New Challenges for the Firms of the Agrofood Chain", Paris, November, 15, 2006. (with L.G. Soler and M. Simioni)
- 1st Workshop on "Risk Sharing" at Toulouse School of Economics, September 3-4, 2007. (with B. Jullien and T. Magnac)
- The Economics of the Health Care and the Pharmaceutical Industry, Toulouse, January 25-26, 2008. (with B. Jullien and D. Bardey)
- 2<sup>nd</sup> Workshop on "Risk Sharing" at Toulouse School of Economics, June 5-6, 2008. (with B. Jullien and T. Magnac)
- Special session on Empirical IO of the food industry at EARIE conference Toulouse, September 4-6 2008.
- Special session on Empirical IO of the retail industry at LACEA conference, Rio de Janeiro, November 20-22 2008.
- INRA IDEI conference on Epidemiological Economics and Health Economics, October 20-21, 2009. (with Frédérique Fève and Jean-Pierre Florens)
- 3<sup>rd</sup> Workshop on "Risk Sharing" at Toulouse School of Economics, October 22-23, 2009. (with B. Jullien and T. Magnac)
- ENTER Jamboree Toulouse School of Economics, February 5-6, 2010
- CEPR School in Applied IO, with Marc Ivaldi, Toulouse School of Economics, May 26, 2010
- CEPR Applied IO Conference, with Marc Ivaldi, Toulouse School of Economics, May 27-29, 2010
- 8<sup>th</sup> Toulouse INRA IDEI Conference on Industrial Organization and the Food Processing Industry, June 10-11, 2010. (with Catarina Goulao)
- Workshop on Health and Pharmaceutical Economics, Toulouse, France, 15 December 2011 .Organized with Claude Crampes.
- ANR/ESRC workshop, Toulouse School of Economics, December 17-18, 2012
- TIGER Forum, Conference on Health and Pharmaceutical Economics, Toulouse, June 2-3 2014

#### **PUBLICATIONS**

#### **Principal Journal Articles:**

- 1. "Do Prices and Attributes Explain International Differences in Food Purchases?" with Aviv Nevo and Rachel Griffith, *American Economic Review*, 2014, 104(3), 832-867
- 2. "Productivity and Mobility in Academic Research: Evidence from Mathematicians", with Jean-Charles Rochet and Jean-Marc Schlenker, *Scientometrics*, 2014, 98:1669-1701
- 3. "Empirical Evidence on the Role of Non Linear Wholesale Pricing and Vertical Restraints on Cost Pass-Through", with Céline Bonnet, Sofia B. Villas Boas, and Daniel Klapper, *Review of Economics and Statistics*, 95:2 (May 2013) 500–515
- 4. "Household Food Consumption, Individual Caloric Intake and Obesity in France", with Céline Bonnet and Valérie Orozco, forthcoming at *Empirical Economics*, May 2014, Volume 46, Issue 3, pp. 1143-1166
- 5. "Child Care Provision: Semiparametric Evidence from a Randomized Experiment in Mexico", with Marta Rubio-Codina, *Annals of Economics and Statistics*, 2012, 105-106, 155-184
- 6. "Effects on School Enrollment and Performance of a Conditional Transfers Program in Mexico", with E. Sadoulet and A. de Janvry, *Journal of Labor Economics*, 2012, 30, 3, 555-589
- 7. "Empirical evidence on satisfaction with privatization in Latin America: Welfare Effects and Beliefs", with Céline Bonnet, David Martimort and Stéphane Straub, *World Bank Economic Review*, 2012, 26, 1, 1-33 (lead article)
- 8. "Identifying the Effect of Unobserved Quality and Experts' Reviews in the Pricing of Experience Goods: Empirical Application on Bordeaux Wine", with Céline Nauges, *International Journal of Industrial Organization*, 2010, 28, 3, 205-212 (lead article)
- 9. "Inference on Vertical Contracts between Manufacturers and Retailers Allowing for Non Linear Pricing and Resale Price Maintenance", with Céline Bonnet, *Rand Journal of Economics*, Spring 2010, 41, 1, 139-164
- 10. "Optimal Incentives under Moral Hazard and Heterogeneous Agents: Evidence from Production Contracts Data", with Tom Vukina, *International Journal of Industrial Organization*, 2009, 27, 4, 489-500. (lead article)
- 11. "Formal and Informal Risk Sharing in LDCs: Theory and Empirical Evidence", with Bruno Jullien and Thierry Magnac, *Econometrica* Vol. 76, No. 4 (July, 2008), 679–725 (lead article)
- 12. "The Market of Academic Journals: Empirical Evidence from Data on French Libraries", with Adriana Hernandez-Perez and Marc Ivaldi, *Journal of the European Economic Association*, April-May 2007, Vol. 5, No. 2-3: 390-399
- 13. "Rotten Parents and Child Labor", with Antoine Bommier, *Journal of Political Economy*, February 2004, vol. 112, n. 1, 240-248
- 14. "Grower Risk Aversion and the Cost of Moral Hazard in Livestock Production Contracts", with Tom Vukina, *American Journal of Agricultural Economics*, Vol. 86, N. 3, 835-841, August 2004
- 15. "Optimal Regulation of Private Production Contracts with Environmental Externalities", with Philippe Bontems et Tom Vukina, *Journal of Regulatory Economics*, 2004, 26, 3, 287-301
- 16. "Moral Hazard, Land Fertility and Sharecropping in a Rural Area of the Philippines", *Journal of Development Economics*, 2002, Vol. 68, Issue 1,. p. 35-64
- 17. "Consommation, Partage de Risque et Assurance Informelle: Modèles Théoriques et Tests Empiriques", *L'Actualité Économique, Revue d'Analyse Économique, 2002, vol. 78, n° 1, 115-149*
- 18. "Contrats Agricoles en Économie du Développement: Une Revue Critique des Théories et des Tests Empiriques", **Revue d'Économie du Développement**, 2001, 3, 75-106
- 19. "Assurance Complète, Hétérogénéité des Préférences et Métayage au Pakistan", *Annales d'Économie et de Statistique*, 2000, 59, 1-37 (lead article)
- 20. "Aléa Moral, Fertilité de la Terre et Choix de Contrats aux Philippines", Revue Économique, 1999, 50, 3, 621-632.

#### **Book chapters:**

- 21. "Sharecropping." *The New Palgrave Dictionary of Economics*. Second Edition. Eds. Steven N. Durlauf and Lawrence E. Blume. Palgrave Macmillan, 2008. The New Palgrave Dictionary of Economics Online. Palgrave Macmillan. <a href="http://www.dictionaryofeconomics.com/article?id=pde2008\_S000111">http://www.dictionaryofeconomics.com/article?id=pde2008\_S000111</a>
- 22. "Environmental Regulation of Livestock Production Contracts", with Philippe Bontems and Tom Vukina, in M. Boyer, Y. Hiriart, D. Martimort, editors, *Frontiers in the Economics of Environmental Regulation and Liability* Ashgate Publishing, Aldershot, U.K., 2006, 265-290.

# Other journal publications:

23. "Régulation des prix et politiques de remboursement des médicaments" with Claude Crampes, Bruno Jullien, Jean Marie Lozachmeur, *Revue Générale de Droit Médical* n°33 December 2009, 273-290

- 24. "Introduction to the Special Issue on the Econometrics of Auctions", with Marc Ivaldi and Thierry Magnac, *Journal of Applied Econometrics*, 2008, 23, 7, 867-869
- 25. "Presentation" with M. Simioni and L.G. Soler, INRA Sciences Sociales, November 5-6, 2006.
- 26. "Producer-retailer relationships, an economic and econometrical analysis of inflationist mechanisms on retail prices" with C. Bonnet, S. Caprice, C. Chambolle, *INRA Sciences Sociales*, *November 5-6, 2006*.
- 27. "Efficiency of agricultural contracts: The case of Wheat Production in South-Pyrénées", *INRA Sciences Sociales*, April 1, 2006
- 28. "Introduction to the special issue on Industrial Organization and the Food Industry", with Farid Gasmi, *Journal of Economics and Management Strategy*, Winter 2005, vol. 14, n.4, 775-778
- 29. "Efficacité des contrats passés entre coopératives et agriculteurs", *Lettre INRA aux Entreprises*, September 2005, No 2
- 30. "Contrats agricoles : le cas de contrats de production de blé en Midi-Pyrénées", with Pascal Lavergne, *Recherches PSDR* Agriculture, IAA et Espaces Ruraux en Midi-Pyrénées, INRA, 3 December 2004
- 31. "Impact d'une visite à Epidaure sur la consommation de cigarettes et d'alcool des adolescents" with A. Stoebner, M. Bousquet, H. Sancho-Garnier, *Bulletin du Cancer*, 1995, 6, 467-468

#### Working papers by Area:

## Industrial Organization

- 32. "Identifying Industry Margins with Unobserved Price Constraints: Structural Estimation on Pharmaceuticals " with Laura Lasio, revise and resubmit at *American Economic Review*
- 33. "Price and Brand Competition between Differentiated Retailers: A Structural Econometric Model" with Sandra Jodar, revise and resubmit at *Quantitative Economics*
- 34. "Market Size and Pharmaceutical Innovation", with Olivier de Mouzon, Fiona Scott-Morton and Paul Seabright revise and resubmit at *Rand Journal of Economics*
- 35. "Product design and decision rights in vertical structures", with Bruno Jullien
- 36. "Non Linear Contracting and Endogenous Buyer Power between Manufacturers and Retailers: Empirical Evidence on Food Retailing in France", with Céline Bonnet
- 37. "Academic Journals as Two-Sided Platforms: Empirical Evidence from Data on French Libraries", with Adriana Hernandez-Perez and Marc Ivaldi
- 38. "Price Dispersion and Search Costs: The Roles of Imperfect Information and Product Differentiation" with Helena Perrone
- 39. "Incentives and Discrimination in Agricultural Contracts: Identification and Structural Estimation on French Data", with Pascal Lavergne
- 40. "Incentives to Invest in Short-term vs. Long-term Contracts: Theory and Evidence" with Tom Vukina
- 41. "The Effects of Banning Advertising on Demand, Supply and Welfare: Structural Estimation on a Junk Food Market" with Rachel Griffith and Martin O'Connell

#### Health Economics

- 42. "Food Consumption and Obesity in France: Identification of Causal Effects and Price Elasticities", with Céline Bonnet and Valérie Orozco
- 43. "Smoking within the Household: Parents Behavior and Health Effects on Children", with Chiara Canta
- 44. "Non Parametric Decomposition of the Distributional Change of Body Mass Index in China", with Qiu Ju
- 45. "Impacts of Patent Expiry and Regulatory Policies on Daily Cost of Pharmaceutical Treatments: OECD Countries, 2004-2010", with Ernst Berndt revise and resubmit at *International Journal of the Economics of Business*

## **Development Economics**

- 46. "Consumption Insurance with Heterogeneous Preferences. Can Sharecropping Help Complete Markets?", revise and resubmit at the *Journal of Political Economy*
- 47. "Nutrition and Risk Sharing within the Household", with Ethan Ligon
- 48. "Multitask Moral Hazard, Incentive Contracts and Land Value", revise and resubmit at *Annales d'Economie et de Statistique*
- 49. "Heterogeneity of Preferences, Limited Commitment and Coalitions: Empirical Evidence on the Limits to Risk Sharing in Rural Pakistan"
- 50. "Incentives and Nutrition for Rotten Kids: Intrahousehold Food Allocation in the Philippines", with Ethan Ligon
- 51. "Risk Sharing with Formal and Informal Contracts: Theory, Semi-Parametric Identification and Estimation", with Thierry Magnac and Bruno Jullien

## Reports:

- 52. "How Does Innovation in the Pharmaceutical Industry Respond to Policies that Influence Expected Market Size?" CEPR Policy Paper, with Wing Man Wynne Lam, Olivier de Mouzon, Fiona Scott-Morton, Paul Seabright
- 53. "Study on the economic and technical evolution of the scientific publication markets in Europe", for DG-Research, European Commission, with M. Dewatripont, V. Ginsburgh, P. Legros, A.Walckiers, J.P. Devroey, M. Dujardin, F. Vandooren, J.Foncel, M. Ivaldi, M.D. Heusse
- 54. "Report on the Pilot Econometric Study on The Market for Scientific Journals in France", for DG-Research, European Commission, with J.Foncel, A. Hernandez, M. Ivaldi.
- 55. "Régulation des prix et politique de remboursement des médicaments", IDEI Report n°7, september 2008, with Claude Crampes, Bruno Jullien, Jean-Marie Lozachmeur.

#### Press articles:

- 56. "Au Mexique, Un programme a levé le tabou de l'aide sociale sous condition", *Le Monde Economie*, October 31, 2006.
- 57. "Aide social sous condition: lever le tabou", La Gazette du Midi, November 13-19 2006.
- 58. "Contre la progression de l'obésité, ayons le courage de taxer la « junk food »", *Le Monde Economie*, September 25, 2007 and November 23, 2009.
- 59. "Obesity's on the rise let's have the courage to tax junk food!", *Vox*, 17 October 2007, http://www.voxeu.org/
- 60. "Faut-il taxer la "junk food" ?", La Vie, November 1st, 2007
- 61. "Des taxes contre l'obésité", L'expansion, December 1st, 2008

#### **INVITED CONFERENCE PRESENTATIONS**

- 1. 2nd Annual Workshop on the Economics of Contracts in Agriculture, Annapolis (Maryland), July 21-23, 2002.
- 2. Invited Lecture at European School of New Institutional Economics, Cargèse may 1-7 2005.
- 3. Royal Economic Society Conference Invited Session. University of Warwick, March 18, 2008.
- 4. LACEA Invited Session, Rio de Janeiro, 20-22 November 2008
- 5. European Pharmaceutical Economics and Policy Council meeting, Paris, April 8, 2009.
- 6. Royal Economic Society Conference Invited Session, University of Cambridge, March 28, 2012
- 7. European Association of Research in Industrial Economics Invited Session, Roma, September 3, 2012
- 8. UK Network of Industrial Economists Conference, Centre for competition Policy (CCP), London, Dec. 14, 2012
- 9. Keynote, Applied IO, Barcelona GSE Summer Forum, June 19-20, 2013
- 10. ADRES Conference Keynote, University Paris Dauphine, February 3-4, 2014
- 11. Berlin IO Day, September 26, 2014
- 12. Latin American Meeting of the Econometric Society Invited Session, Sao Paulo, November 20-22, 2014.

#### **INVITED SEMINARS**

- 1. INRA-IDEI, University of Toulouse, December 12, 1997.
- 2. Laboratoire de Microéconométrie du CREST, 1998.
- 3. International Food Policy Research Institute (IFPRI, Washington DC), 25 March 1998
- 4. CREST-LEI, April 9 1998.
- 5. INRA, Toulouse, 28 January 1999.
- 6. Laboratoire de microéconométrie, CREST, 17 june 1999.
- 7. Concordia University, 15 October 1999.
- 8. Citibank Econometric Seminar, Brown University, 19 November 1999.
- 9. CRDE, Université de Montréal, 30 November 1999.
- 10. University of California, Berkeley, 24 January 2000.
- 11. ARQADE, Université de Toulouse, 9 November 2000.
- 12. Boston University, 27 November 2000.
- 13. North Carolina State University, 29 November 2000.
- 14. Brown Bag Seminar at IFPRI (Washington DC), 30 November 2000.
- 15. CREST, 7 December 2000.
- 16. DELTA, Paris, 24 January 2001.
- 17. GREMAQ, Université de Toulouse, 26 January 2001.
- 18. ECARES, Bruxelles, 27 November, 2001.
- 19. ARQADE, Université de Toulouse, 6 December 2001.
- 20. University College London, 21 March 2002.

- 21. Economie Théorique, Université de Toulouse, 26 March 2002.
- 22. INRA LEA, Paris, 7 March 2003.
- 23. Université Laval, Québec, 14 March 2003.
- 24. INRA Grenoble, 18 April 2003.
- 25. Tingergen Institute, Free University of Amsterdam, 29 April 2003.
- 26. Fondation Getulio Vargas, Rio de Janeiro, 29 January 2004.
- 27. PUC, Rio de Janeiro, 30 January 2004.
- 28. Fondation Getulio Vargas, Rio de Janeiro, 6 February 2004.
- 29. CREST, 11 March, 2004.
- 30. North Carolina State University, 28 September 2004.
- 31. Université Laval, Québec, 4 November 2004.
- 32. Université de Montréal 5 November 2004.
- 33. INRA Toulouse, 27 Ianuary 2005.
- 34. London School of Economics, IO seminar, 18 March 2005.
- 35. Economic Theory, University of Toulouse, 31 May, 2005.
- 36. Université de Namur, 1 June, 2005.
- 37. CREST-LEI, Paris, 23 June 2005.
- 38. Université de Cergy, 26 January 2006.
- 39. INRA-IDEI seminar, 10 February, 2006.
- 40. IREEP, Cotonou, Bénin, 3 January 2007.
- 41. Université de Toulouse, 19 April 2007.
- 42. INSEAD, 27 April 2007.
- 43. Université d'Alicante, 1 June 2007.
- 44. Yale University, 10 September 2007.
- 45. Oxford University, 27 November 2007.
- 46. CREST, Paris, 13 December 2007.
- 47. CEMFI Madrid, 7 February 2008.
- 48. GATE, Université de Lyon, 3 March 2008.
- 49. Norwegian School of Economics and Business Administration, Bergen, 15 May, 2008.
- 50. Econometrics seminar, Toulouse, September 29, 2008.
- 51. European University Institute, Florence, 7 October 2008.
- 52. Fédération Recherche Santé Scoiété, Toulouse, 10 October 2008.
- 53. North Carolina State University, 14 October 2008.
- 54. Duke University, 15 October 2008.
- 55. IFS-UCL, 3 March 2009.
- 56. HECER Seminar, Helsinki, 8 May 2009.
- 57. Oxford University, 20 May 2009.
- 58. Seminar Toulouse School of Economics, June 8 2009
- 59. EHESP School of Public Health seminar, Paris, June 12 2009.
- 60. IO seminar, Ecole Polytechnique, February 10, 2010
- 61. AFIO seminar, Toulouse School of Economics, March 8, 2010
- 62. University Pompeu Fabra, March 18, 2010
- 63. University of Wisconsin, Madison, IO seminar, September 29, 2010
- 64. Northwestern University, November 4, 2010
- 65. Penn State University, November 15, 2010
- 66. Michigan State University, December 3, 2010
- 67. USDA ERS Washington DC, January 13, 2011
- 68. University of Wisconsin, Madison, Applied Economics Departmental seminar, January 28, 2011
- 69. Laval University, Québec, March 3, 2011
- 70. University of North Carolina, Chapel Hill, April 6, 2011
- 71. Yale University, April 14, 2011
- 72. EIEF Roma, November 17, 2011
- 73. University of Mannheim, November 29, 2011
- 74. Imperial College Business School, London, January 24, 2012
- 75. Paris School of Economics, March 12, 2012
- 76. IFS London, March 30, 2012
- 77. IFS London, April 18, 2012
- 78. Toulouse School of Economics, IAST seminar, March 16, 2012
- 79. CREST. Paris. September 20, 2012
- 80. Research Institute of Industrial Economics IFN, Stockholm, November 14, 2012

- 81. Norwegian School of Economics, November 28, 2012
- 82. University of Poitiers, 17 January 2013
- 83. Bristol University, March 19, 2013
- 84. KU Leuven, March 28, 2013
- 85. University of Aarhus, April 16, 2013
- 86. Applied Micro Workshop, Toulouse School of Economics, June 24, 2013
- 87. University of Manchester, October 24, 2013
- 88. Duke University, October 29, 2013
- 89. North Carolina State University, October 30, 2013
- 90. London School of Economics, November 11, 2013
- 91. Tilburg University, February 13, 2014
- 92. Getulio Vargas Foundation, Rio de Janeiro, April 24, 2014
- 93. PUC, Rio de Janeiro, April 28, 2014
- 94. Univeristy of Chile, Santiago, May 7, 2014
- 95. GATE Lyon, September 29, 2014
- 96. CREST Paris, November 12, 2014

#### **CONFERENCE PRESENTATIONS**

- 1. 15<sup>th</sup> Applied Microeconomics Conference, June 4 1998, Pointe-à-Pître.
- 2. Econometric Society European Meeting, September 1998, Berlin.
- 3. European Economic Association, September 1998, Berlin.
- 4. Association Française de Sciences Économiques, 24 September 1998, Paris.
- 5. International Economic Association World Congress, August 25 1999, Buenos Aires.
- 6. Econometric Society European Meeting, September 1999, Santiago de Compostela.
- 7. Canadian Economic Association, Vancouver June 1-4 2000.
- 8. World Congress of the Econometric Society, Seattle, 11-16 August 2000.
- 9. European Economic Association, Bolzano August 2000.
- 10. Northeast Universities Development Conference, Cornell University, 6-7 October 2000.
- 11. North American Summer Meeting of the Econometric Society, University of Maryland, June 2001.
- 12. Canadian Economic Association, Montréal 31 May-4 June 2001.
- 13. Society for Economic Dynamics, Stockholm June 2001.
- 14. European Economic Association conference, Lausanne, August 2001.
- 15. Econometric Society European Meeting, Lausanne, August 2001.
- 16. Northeast Universities Development Conference at Boston University, September 28-30, 2001.
- 17. Stanford Institute for Theoretical Economics, 2-4 August 2001.
- 18. North American Meeting of the Econometric Society, Los Angeles, June 2002.
- 19. Berkeley Symposium on the Microeconomics of Intra-household Behavior in Developing Countries, 28-29 June 2002.
- 20. World Congress of Environmental Economists, Monterrey, June 2002.
- 21. Stanford Institute for Theoretical Economics, 28-29 June, 2002.
- 22. Econometric Society European Meeting, Venise, August 2002.
- 23. European Economic Association conference, Venise, August 2002.
- 24. Latin American and Caribean Economic Association, 11-13 October 2002, CEMFI Madrid.
- 25. ESEM 2003, Stockholm, 20-24 August 2003.
- 26. XXV Encontro Brasileiro de Econometria, 10-12 December 2003.
- 27. IAOS-IASS Joint Conference: Poverty, Social Exclusion and Development, December 2004.
- 28. NEUDC 2002, Williams College, 25-27 October 2002.
- 29. Conférence CSIO-IDEI, Toulouse, 9-10 May 2003.
- 30. Conférence CIRANO-IDEI-LEERNA sur « Régulation, Liability and the management of Major Industrial / Environmental Risks» a University of Toulouse, 10-12 June 2003.
- 31. Conférence INRA-IDEI, 9 December 2004.
- 32. Workshop on Social Dynamics and the Microeconomics of Poverty in Bellagio, Italy, March 29, 2005.
- 33. Sixth CEPR Conference on Applied Industrial Organization, Munich, Germany, 26-28 May, 2005.
- 34. Econometric Society World Congress 2005, UCL, London.
- 35. Conférence en l'Honneur de Jean-Jacques Laffont, IDEI, Toulouse 30 June 2 July, 2005.
- 36. EARIE 2005, Porto, 1-4 September, 2005.
- 37. CSIO/IDEI, "6th Joint Workshop on Industrial Organization", Toulouse, France, 16-17 September 2005.
- 38. NEUDC 2005, Brown University, September 23-25, 2005.
- 39. Sociedade Brasileira de Econometria, Natal, Brazil, December 7-9, 2005.

41. 42.	Canadian Economic Association conference, Montreal, May 2006. ESEM 2006, Vienna August 2006.
43.	Advances in the empirical analysis of retailing, Berlin, 8-9 September 2006.
44.	Firms' Price Choices: Exchanging Insights between Industrial Organization, Marketing Science, and
тт.	Macroeconomics, Federal Reserve Bank of Chicago, 15 December 2006.
45.	Ecole Chercheur INRA, Tours, 19 June 2007.
46.	European Economic Association Conference, August 2008, Milan.
47.	ASSET conférence, 7-9 November 2008
48.	INRA IDEI, Toulouse, 12 December 2008
49.	American Economic Association Conference, San Francisco, 3 January 2009
50.	Journée d'étude "Médicaments: Aspects de droit international communautaire et comparé", University
	of Toulouse 1, 25 March 2009
51.	CEPR Applied IO Conference, Mannheim, 14-16 May 2009
52.	Journée Politique Nutritionelle et Régulation, INRA, Paris, 25 May 2009
53.	Conditional Cash Transfers: Reducing Present and Future Poverty, World Bank - IFS conference,
	Londres, May 26, 2009
54.	EARIE, Ljubljana, Slovenia, September 4, 2009
55.	JEI, Vigo, Spain, September 25, 2009
56.	INRA IDEI workshop on Health Economics, October 21, 2009
57.	INRA IDEI Conference on Pass-through, November 17, 2009
58.	IFS Conference on Econometrics of Scanner Data, March 22, 2010
59.	Econometric Society World Congress, Shanghai, August 17-21, 2010
60.	USDA ERS Washington DC, June 1, 2011
61.	PEPC Meeting, Amelia Island, May 25, 2011
62.	Invited conference, NIE Winter meeting University of Leicester, December 14, 2011
63.	Workshop on Health and Pharmaceutical Economics, December 15, 2011
64.	American Economic Association Meeting, January 6-8 2012
65.	North American Meeting of the Econometric Society, Chicago, January 6-8, 2012
66.	CSIO-IDEI, May 5 2012, Northwestern University
67.	INRA IDEI Conference, Toulouse School of Economics, June 21, 2012
68.	ESEM Malaga, August 27-31 2012
69.	French Econometrics Conference, Rennes, November 22-23, 2012
70.	ANR/ESRC Toulouse School of Economics, December 17-18, 2012
71.	CSIO-IDEI Conference, Toulouse, April 5, 2013
72.	IFS London, Development Conference May 31, 2013
73.	EARIE Conference, Evora, August 30-31, 2013
74.	Better Foods for Better Health Conference, Annecy, Merieux, September 18-20, 2013
75.	Demand Estimation and Modeling Conference, Boston College, December 12-14, 2013
76.	ASSA meeting, Philadelphia, January 3-5, 2014
77. 78.	Risk, Perception, and Response Conference, Harvard University, March 20-21, 2014 Barcelona Summer Forum, Applied IO Conference, June 12-13, 2014
70.	barceiona Summer Forum, Appneu 10 Comerence, June 12-13, 2014
TEACHING	
2014-2015	- Industrial Organization II, ECON2611, Harvard University.
2011 2013	- Advances in Economics, in the DEEQA, Toulouse School of Economics.
	- Empirical IO" in the DEEQA, Toulouse School of Economics.
2013-2014	- Advances in Economics, in the DEEQA, Toulouse School of Economics.
2015 2011	- Empirical IO" in the DEEQA, Toulouse School of Economics.
2012-2013	- Advances in Economics, in the DEEQA, Toulouse School of Economics.
2011-2012	- Advances in Economics, in the DEEQA, Toulouse School of Economics.
2011 2012	- Microeconomics, in Licence 1, University of Toulouse.
	- Program Evaluation: Econometrics of treatment effects, Master 2 and DEEQA, Toulouse School of
	Economics.
2009-2010	- Advances in Economics, in the DEEQA, Toulouse School of Economics.
5 _ 5	- Econometrics III, in the Master 2, Toulouse School of Economics.
	- Microeconomics, in Licence 1, University of Toulouse.
	- Econometrics, in Licence 3, Ho Chi Minh Ville, Vietnam.

International Industrial Organization Conference, Boston, 7-9 April 2006.

40.

Maastricht

- Program Evaluation: Econometrics of treatment effects, Master of Governance, University of

2008-2009	- Advanced Microeconometrics, in the Master 2, Toulouse School of Economics.
	- Program Evaluation: Econometrics of treatment effects, Master of Governance, University of
	Maastricht
2007-2008	- Advanced Microeconometrics, in the Master 2, Toulouse School of Economics.
	- Course on "Treatments effects, University of Maastricht, February 2008.
2006-2007	- Advanced Microeconometrics, in the Master 2, Toulouse School of Economics.
	- Course on "Treatments effects, IREEP, Cotonou, Bénin, January 2007.
2005-2006	- Advanced Microeconometrics, in the Master 2, Toulouse School of Economics.
2004-2005	- Econometrics of Contracts, Toulouse School of Economics.
	- Econometrics of Contracts, at the University of Montréal.
	- Advanced Microeconometrics: treatment effects and discrete choice models", at doctoral
	program in Economics of the University of Toulouse 1 and EHESS.
2003-2004	- Econometrics of Contracts, Master 2, University of Toulouse 1.
	- Applied Economics of Contracts, part of 3 <sup>rd</sup> year course at ENSAE, Paris.
	- Advanced Microeconometrics: treatment effects and discrete choice models, Master 2, University
	of Toulouse 1 and EHESS.
2002-2003	- Econometrics of Contracts, Master 2, University of Toulouse 1.
	- Applied Economics of Contracts, part of $3^{rd}$ year course at ENSAE, Paris.
	- Advanced Microeconometrics: treatment effects and discrete choice models, Master 2, University
	of Toulouse 1 and EHESS.
2001-2002	- Econometrics of Contracts, Master 2, University of Toulouse 1.
	- Applied Economics of Contracts, part of 3 <sup>rd</sup> year course at ENSAE, Paris.
	- Advanced Microeconometrics: Treatments effects and discrete choice models, Master 2,
	University of Toulouse 1.
2000-2001	- Econometrics of Contracts, Master 2, University of Toulouse 1.
1999-2000	- Economics and Econometrics of Contracts, Ph.D. course given in collaboration with Michel
	Poitevin, Department of Economics of the University of Montreal.
	- Development Microeconomics, Master 1, Department of Economics of the University of Montreal.
	- Applied Econometrics, Undergraduate course, Department of Economics of the University of
	Montreal.

# PERSONAL INFORMATION

Languages: French (Native tongue), English (Fluent), Portuguese (Fluent), Spanish (Good).