

Stéphane CAPRICE

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Education

2000 Ph.D. in Economics, University Panthéon-Sorbonne (Paris I),
Title: « Contributions à l'analyse de la puissance d'achat dans les relations verticales : interactions stratégiques et marques de distributeurs »,
Ph.D. Committee, Michel Moreaux, Anne Perrot (advisor), Vincent Réquillart, Patrick Rey and Antoine Soubeyran.

Main areas of research

Industrial Organization, Vertical Restraints, Competition Policy.

Positions

2007- Researcher, Toulouse School of Economics (GREMAQ, INRA)
2000-2007 Researcher, INRA ESR, Toulouse

Visiting positions

2011- Deutsches Institut für Wirtschaftsforschung (DIW), Berlin (5 months)
2003-2005 Economics Department, Warwick University, Coventry (23 months)

Grants and honors

2013-2016 ANR-DFG Grant (Toulouse coordinator, 480.000 euros)
"Competition, Bargaining in Vertical Chains", CBVC
ALISS-INRA, University of Rennes (CREM), Toulouse School of Economics, University of Düsseldorf (DICE)
2009-2011 ANR-DFG Grant (French coordinator, 440.000 euros)
"Market Power in Vertically Related Markets", MPinVRM
Ecole Polytechnique, Toulouse School of Economics, DIW (Berlin), Humboldt University (Berlin)
2006 Best Paper by a Younger Scholar, International Industrial Organization Society, for
"Multilateral Vertical Contracting with an Alternative Supply : The Welfare Effects of a Ban on Price Discrimination", in *Review of Industrial Organization*

Research

Published (and forthcoming)

- "One-stop Shopping as a Cause of Slotting Fees: A Rent-Shifting Mechanism", with V. von Schlippenbach, *Journal of Economics & Management Strategy*, 2013, 22(3), 468-487.
- "Competition Policy in a Concentrated and Globalized Retail Industry", with V. von Schlippenbach, *Applied Economics Quarterly*, 2008, 54(3), 183-202.
- "Is competition or collusion in the product market relevant for labour market ?", with F. Berges-Sennou, *Louvain Economic Review*, 2008, 74(3), 273-298.
- "Upstream market power and product line differentiation in retailing" with E. Avenel, *International Journal of Industrial Organization*, 2006, 24(2), 319-324.
- "Multilateral vertical contracting with an alternative supply: The welfare effects of a ban on price discrimination", *Review of Industrial Organization*, 2006, 28(1), 63-80.
- "Incentive to encourage downstream competition under bilateral oligopoly", *Economics bulletin*, 2005, 12(9), 1-5.
- "Le rôle de la formation continue sur la mobilité professionnelle : quelle différenciation spatiale ?", with E. Cahuzac and C. Detang-Dessendre, *Formation-Emploi*, 2005, 89, 47-63.
- "Fidélité à la marque, fidélité à l'enseigne : une analyse des rapports de force entre producteurs et distributeurs", *Economie Rurale*, 2004, 283-284, 3-15.
- "Relations verticales entre producteurs et distributeurs : puissance d'achat et marques de distributeurs", with F. Berges-Sennou, *Economie Rurale*, 2003, 277-278, 192-205.
- "Les relations verticales", with J. Philippe, in "Concurrence et réglementation", Ed. A. Perrot, Economica, *Collection Economie et Statistique Avancées*, 1997.

Working papers and work in progress

- "Buyer Power from Joint Listing Decision", with Patrick Rey, Discussion Paper, TSE (Toulouse School of Economics), WP 12-294, 2012.
- "Collusion and downstream entry in a vertically integrated industry", with E. Avenel, Discussion Paper, CREM (University of Rennes), WP 2012-08, 2012.
- "Merger Efficiency and Welfare Implications of Buyer Power", with Ö. Bedre, Discussion Paper, DIW (Deutsches Institut für Wirtschaftsforschung, Berlin), DP 1144.
- "A gatekeeper retailer: good for consumers, bad for rivals", with Ö. Bedre, mimeo, 2010.
- "Non-linear supply contracts and the effects of size discounts on retail prices", with Ö. Bedre (in progress).
- "Buyer mergers and upstream competition", mimeo, 2009.

Non-refereed journal articles and articles in the Press

- "La loi LME, un cadeau pour les grandes enseignes", *L'expansion*, n°759, 2011.
- "Les relations entre producteurs et distributeurs, une analyse économique et économétrique de mécanismes inflationnistes sur les prix de détail", with C. Bonnet, C. Chambolle and P. Dubois, *INRA Sciences Sociales*, N°5-6, 2006.
- "L'analyse économique des marques de distributeurs", with F. Bergès-Sennou, *INRA Sciences Sociales*, N°3, 2001.

Invited Seminars and Conference Presentations (2007-2013)

"Buyer Power from Joint Listing Decision"

- Workshop Competition, Bargaining, in Vertical Chains, Düsseldorf, 2013
- Transparency of Food Prices (TRANSFOP) conference, Toulouse, 2013
- Seminar ALISS, Paris, 2012
- Jornadas de Economia Industrial (JEI), Murcia, 2012
- Seminar Agricultural Food and Industrial Organization, Toulouse, 2012

"Collusion and Downstream Entry in a Vertically Integrated Industry"

- Competition and Regulation European Summer School and Conf. (CRESSE), Chania, 2012
- Seminar ALISS, Paris, 2011

"Gatekeeper retailer: Bad for competitors, Good for consumers"

- Workshop Market Power in Vertically Related Markets, Berlin, 2010

"Consumer Shopping Costs as a Cause of Slotting Fees: A Rent-Shifting Mechanism"

Updated, "One-Stop Shopping as a Cause of Slotting Fees: A Rent-Shifting Mechanism"

- Seminar DIW, Berlin, 2011
- Workshop Market Power in Vertically Related Markets, Berlin, 2010
- Seminar Antitrust and Economy, University of Minho (NIPE), 2010
- Jornadas de Economia Industrial (JEI), Madrid, 2010
- Association of Southern European Economic theorists (ASSET), Alicante, 2010

"Inefficient buyer merger to obtain size discounts"

- Updated, "Merger Efficiency and Welfare Implications of Buyer Power"
- Seminar Information Society and Competition, DIW, Berlin, 2009
- Workshop Market Power in Vertically Related Markets, Toulouse, 2009
- European Association for Research in Industrial Economics (EARIE), Ljubljana, 2009

"Non-linear supply contracts and the effects of size discounts on retail prices"

- Association of Southern European Economic theorists (ASSET), Bogazici, 2009

"Buyer mergers and upstream competition"

- Seminar Economic Theory, Milan, 2008
- Seminar Market Power in Input Markets, Berlin, 2008
- Seminar Agriculture and Food Industrial Organization, Toulouse, 2007
- Seminar Economic Theory, Alicante, 2007
- International Industrial Organization Conference (IIOC), Savannah, 2007
- European Association for Research in Industrial Economics (EARIE), Valence, 2007
- Association Française de Sciences Economiques (AFSE), Paris, 2007
- Seminar Industrial Organization, University of Warwick, 2007

PhD Committee:

Borja Mesa Sanchez, 2011, "Essays on Industrial Organization", invited by Joel Sandonis and Ramon Fauli-Oller (University of Alicante, Spain).

Master Thesis Advisor:

Shiva Shekhar, 2013, "Vertical Relations and Shopping Behaviour"; Phd Student DICE (Düsseldorf).

Refereeing

Economic Journal (EJ)

International Journal of Industrial Organization (IJIO)

Journal of Economics & Management and Strategy (JEMS)

Journal of Industrial Economics (JIE)

Review of Industrial Organization (RIO)

The Manchester School

Economics Bulletin (EB)

European Review of Agricultural Economics (ERAE)

Review of Agricultural and Environmental Studies

International Journal of Agricultural Resources, Governance and Ecology (IJARGE)

Journal of Industry, Competition and Trade (JICT)

Metroeconomica, International Review of Economics

Evidence and Policy

Department/University Service

Workshop organizer, "Market Power in Vertically Related Markets", Toulouse School of Economics, 16-17 March, 2009 and 28-29 June 2012.

Agricultural Food and Industrial Organization, Seminar organizer, Toulouse School of Economics, 2008-2009, 2009-2010, 2012-2013, 2013-2014.

EARIE Conference (European Association for Research in Industrial Economics), member of the organizing committee, Toulouse School of Economics, 4-6 September, 2008.

EEA-ESEM Meeting (European Economic Association-European Meeting of the Econometric Society), member of the organizing committee, Toulouse School of Economics, 2014.

Teaching

2005-2012 Ecole Nationale d'Aviation Civile (ENAC), Toulouse
Industrial Organization

2007-2010 University of Tianjin (China), in coop. with Ecole Nationale d'Aviation Civile (ENAC)
Basics in economics