



**Emmanuelle Auriol**  
*Professor of Economics*  
Toulouse School of Economics  
21 Allées de Brienne  
F31000 Toulouse

Telephone: 33(0) 561 128 589  
Fax: 33(0) 561 128 837  
E-mail: eauriol@cict.fr

## CURRICULUM VITAE **Emmanuelle Auriol**

**Background:** Born the 12-05-1966, French citizen, married, two children.

**Current Position:** Professor of Economics, Toulouse School of Economics, University of Toulouse 1 Capitole (since 1998). Chargée de mission Pôle de Compétitivité AESE (since 2008).

### **Past Positions:**

1998-2002: Director of the IUP d'Ingénierie Economique of Toulouse.

2000-2001: Associate professor at Ecole Polytechnique, Paris

Summer 2000: Visiting professor Massachusetts Institute of Technology, Cambridge, USA.

1996-1998: Professor of Economics, University of Aix-Marseille II

Summer 1998: Visiting professor University of California at Berkeley.

1993-1996: Associate Professor of Economics University of Toulouse I.

1992-1993: Post-doctorate at the University of California at Berkeley (Lavoisier fellowship).

1990-1992: Teaching assistant in Bachelor program at Toulouse University.

### **Education:**

1996: French Agrégation of Economics.

1989-1992: Ph.D. in Economics, University of Toulouse I, *Regulation of Natural Duopoly*.

06-07 1991: Visiting Scholar, Massachusetts Institute of Technology, Cambridge, USA.

05-06 1989: Visiting Scholar, Massachusetts Institute of Technology, Cambridge, USA.

1989: Master of Economy and Diploma of "Magistere d'Economiste Statisticien" (with honors).

1985-1988: Bachelor of Economy (with honors).

**Languages:** Fluent in French and English, knowledge of German.

**Research Interests:** Regulation, Industrial Organization, Labor Economics, Development Economics.

### **Distinctions:**

- Member of the Council of the *European Economic Association* (01-01-2010 to 12-31-2014)

- Junior member of the Institut Universitaire de France (2003-2008)

- Fellow of CESIFO (2002), CEPR (2004), EUDN (2006), EEA (starting 2010).

- Bronze medal 2003 of the CNRS (National Center for Scientific Research).

- Nominated for the *Best Young Economist Prize* 2002 of the national newspaper *Le Monde*

- *French Bank Association Economic Prize* 1996.

- Special mention of the *AFSE thesis Prize* 1993 (French Economic Association).

## PUBLICATIONS

### Regulation

"Regulation by Duopoly": AURIOL Emmanuelle and Jean-Jacques LAFFONT, *Journal of Economics & Management Strategy*, 3, 1993, 507-533.

"Monopole VS Duopole: l'effet de comparaison": AURIOL Emmanuelle, *Annales d'Economie et de Statistique*, 31, 1993, 1-31.

"Une Note sur l'Effet d'Echantillonnage": AURIOL Emmanuelle, 1996, *Revue Economique*, 5, 1179-1201.

"Deregulation and Quality": AURIOL Emmanuelle, 1998, *International Journal of Industrial Organization*, 16, 169-194

"Concurrence par Comparaison: un point de vue normatif" : AURIOL Emmanuelle, 2000, *Revue Economique*, 51,621-634.

"Government Outsourcing: Public Contracting with Private Monopoly", AURIOL Emmanuelle and Pierre PICARD, 2009, the *Economic Journal*, vol. 119, n°540, p. 1464-1493

"Economic Integration and Investment Incentive in Regulated Industries" AURIOL Emmanuelle and Sara Biancini, mimeo CEPR and IDEI, under review.

"A Theory of BOT", 2009, AURIOL Emmanuelle and Pierre PICARD, mimeo.

### Industrial Organization

"Standardization in Decentralized Economies": AURIOL Emmanuelle and Michel BENAÏM, 2000, *American Economic Review*, 90, 550-570.

"Convergence and Oscillation in Standardization Games": AURIOL Emmanuelle and Michel BENAÏM, 2001, *European Journal of Economic and Social System*, 15 (1), 39-55.

"The Future of the French Wine Industry: Quality Effects and Globalization", 2002, AURIOL Emmanuelle, Jean-Baptiste LESOURD and Steven SCHILIZZI, in *Globalization and the World's Wine Markets*, (ed. Kym Anderson), Edward Elgar, London, pp. 59-72.

"Corruption in Procurement and Public Purchase", 2006, AURIOL Emmanuelle, *International Journal of Industrial Organization*, 24, 867-885.

“Quality Signaling through Certification: Theory and an Application to Agricultural Seed Markets”, 2009, AURIOL Emmanuelle and Steven SCHILIZZI, mimeo IDEI.

### Internal Labor Market

“Incentives Hierarchies”: AURIOL Emmanuelle et Régis RENAULT, 2001, *Annales d'Economie et de Statistique*, vol 63-64, 261-282.

"Career Concern in Teams": AURIOL Emmanuelle, Guido FRIEBEL, Lambros PECHLIVANOS, 2002, *Journal of Labor Economics*, vol. 20, n°2, April.

“Status and Incentives”: AURIOL Emmanuelle and Régis RENAULT, *Rand Journal of Economics*. Volume 39, Issue 1, Date: Spring 2008, Pages: 305-326.

“Up or Out”: AURIOL Emmanuelle, Guido FRIEBEL, Frauke LAMERS, mimeo.

“Gender and Publication in Economics: A Bibliometric Study”, AURIOL Emmanuelle and Mette VERNER, work in progress.

### Collective Decision Making

“On Robust Constitution Design”, 2007, AURIOL Emmanuelle and Robert GARRY-BOBO, *Theory and Decision*, 62, 241-279.

"On the Optimal Number of Representatives": AURIOL Emmanuelle and Robert GARRY-BOBO, 2008, under review.

### Development Economics

“Taxation Base in Developing Countries”, 2005, AURIOL Emmanuelle and Michael WARLTERS, *Journal of Public Economics*, 89(4), 625-46.

“Telecommunication Reforms in Developing Countries”, 2005, AURIOL Emmanuelle, *Communications & Strategies*, November 2005, special issue, pp. 31-53.

“Infrastructure and Public Utilities Privatization in Developing Countries”: AURIOL Emmanuelle and Pierre PICARD, 2009, *World Bank Economic Review*, 23(1):77-100

"Capture and Corruption in Public Utilities: The Cases of Water and Electricity in Sub-Saharan Africa", 2007, AURIOL Emmanuelle et Aymeric BLANC, *Utilities Policy*, 17 (2009) 203–216

“The Marginal Cost of Public Fund in Developing Countries: An application to 38 African countries”: AURIOL Emmanuelle and Michael WARLTERS, in revision in *Journal of Development Economics*.

“La Patria Contratista: Public procurement and Rent-Seeking in Paraguay”, 2009, AURIOL Emmanuelle, FLOCHEL Thomas, and STRAUB Stéphane, mimeo

“The Good, the Bad, and the Ordinary: Anti-Social Behavior in Profit and Non-Profit Organization”, 2009, AURIOL Emmanuelle and Stefanie BRILLON, mimeo.

“Intellectual Property Right and Development”, AURIOL Emmanuelle and Sara Biancini, mimeo.

"Capture for the Rich, Extortion for the Poor": AURIOL Emmanuelle, work in progress.

“Donor Fragmentation and Recipients Incentives”, 2009, AURIOL Emmanuelle and Pepita MIQUEL-FLORENSA, work in progress.

"Migration policies and markets for smugglers", 2009, AURIOL Emmanuelle and Alice MESNARD, work in progress.

“Entrepreneurship in Africa”, 2009, AURIOL Emmanuelle and Philippe ALBY, work in progress.

“Influences of Migration and Social Status on Schooling Choice: the Case of Matam in Senegal”, 2009, AURIOL Emmanuelle and Jean-Luc DEMONSANT, work in progress.

“Empirical Assessment of Rural Electrification on Household Welfare and Social Capital in Benin”, AURIOL Emmanuelle and Leonard WANTCHEKON, work in progress.

### **Invited Conferences:**

- *Winter-Symposium of Econometric Society*, January 12-16 1994, Vienna.
- *Workshop Competition and Regulation in Concentrated Industries*, June 15 1994, Paris.
- *Workshop on Geometry, Topology and Markets*, 23-28 July 1994, Toronto.
- *Procedures in Collective Decision Making*, October 14-15 1994, Spain.
- *Networks and Competition*, October 20-22 1994, Toulouse.
- *International Seminar in Public Economics*, December 12-14 1996, Bonn.
- *Annual Congress of the French Economic Association (AFSE)*, September 1999.
- *les Jeunes et l'Alcool en Europe*, December 1999.
- *Social Interaction and Economic Behavior*, Paris, December 1999
- *Public Finance and Development*, ISPE Conference, Cornell, September 2001.
- *Social Interaction in Economics*, Tel Aviv University, June 2-5 2002 (cancelled)
- *New Trends in Competitive Strategy and Economics*, Cirano, Montréal, June 13-14 2002.
- <sup>8<sup>E</sup></sup> *Université d'Eté de l'Innovation Rurale*, Marciac, France 7-8 August 2003.

- *Tinbergen Institute*, Erasmus University Rotterdam, *micro-theory workshop*, February 21 2003.
- Faculty session, Jamboree Meeting, January 2004, Barcelona.
- Keynote lecture at the PEUK (Public Economics in the UK) conference May 2006, Bristol.
- Keynote lecture at the *Guanajuato Workshop for Young Economists*, Mexico, August 2009.
- Keynote lecture at the German Economic Association (Verein fuer Socialpolitik), Honnover, 18-19 June 2010.

### **Research Training and Thesis Supervision:**

- Since 1999 participation in the doctorate program in the doctorate program at the University of Toulouse 1. Over the years I have supervised many Master and PhD students. I am currently supervising 3 graduate students and my 3 last PhD students are in chronological orders: Michael Warlters who is currently working at the World Bank, Sara Biancini who is Assistant Professor (Maître de Conférence) at the University of Cergy-Pontoise, and Stefanie Brilon who is currently a research associated at the University of Mannheim (she is defending her PhD the next December 4 2009).

-1996-2001 participation in the doctorate program of GREQAM, University of Marseille,

- 1998-2002 participation in the international doctorate program PTCI, located at Ouagadougou, Burkina-Faso,

- 2006 participation in Economic Master program in Benin, and since 2008 Member of the Executive Committee of the IREEP (Institut de Recherche Empirique en Economie Politique) Cotonou,.

- Participation in training program for women in Aarhus (Denmark) “*How to succeed in Academia*”, April 2005.

- Organization of a training program (160 hours) in regulation financed by the World Bank in Dakar (Senegal) 2004.

- Member of the National Committee for Institut Universitaire Professionnalisées (2000-2002), member of the scientific committee of the university of Toulouse I (2004-2008), of the University of Perpignan (2004-2008),

### **Others Activities and Distinctions:**

- Winner of a 230 000 euros ANR 2009 research grant for the project on corruption in Paraguay (with Stephane Straub).

- Member of the Scientific Committee of the *Institut de Recherche pour le Développement* (IRD) (see <http://www.ird.fr>).

- Member of the Technical Advisory Panel for the World Bank on Africa Infrastructure Country Diagnostic (2007-2008).
- Member of the Executive Committee of the European Union Development Network (EUDN) since 2007 and starting 2010 member of the EEA Council.
- Associate Editor of the *Journal of Economics*, of the *European Journal of Political Economy*, and of the open-access E-Journal *Economics*.
- Member of the expert panel appointed by the Research Council of Norway to evaluate the economic research in Norway (2006-2007).
- Responsible of the research contracts between the IDEI and the French Development Agency (contracts on infrastructure in Sub-Saharan Africa, on regional regulation, on corruption) since 2006.
- Responsible for the IDEI of the cooperation with NCAER (New Delhi), CEPR (London) and ECARES (Brussels), EU contract *Efficiency, Equity and Access in Indian Infrastructure: Blending Competition and Regulation*, 2005-2006.
- Member of the *Economic Policy* panel 2003-2004.
- Mission for the World Bank in Beijing july 1995 (electricity reform),
- 2002-2003 expert for the French National Education Ministry (expert MSU): evaluation of French research teams.
- 2003-2004 member of the Director Committee of the AFSE (French Economic Association), Member of the National Committee for the University (CNU) 1996.
- Member of the Department Committee at Toulouse School of Economics (since 2009).
- Member of the Scientific Committee for the 65th Annual Congress of the *International Institute of Public Finance* (IIPF, [www.iipf.org](http://www.iipf.org)), for the 2007 and 2009 EUDN scientific conference, for the *European Meeting of the Econometric Society (ESEM)* 2003, for the 51 *AFSE* (French Economic Association) meeting September 2002, for the *European Economic Association* meeting 1998 in Berlin, for the *ASSET meeting* 1997, for the Conferences *Les Jeunes, le Tabac et le Cannabis en Europe* September 2001.
- Co-organizer of the conference *Infrastructure and Development*, January 2010 at TSE, *Pharmaceutical and Development*, December 2003, of the conference *Organizational Behavior, Structure and Change*, May 2003; of the workshop *Industrial Organization and Development*, 1998 in Toulouse; of the Economic Seminar of the GREQAM in Marseille (between 1996-1998); of the Economic Seminar of Development in Toulouse I (since 1998).
- Referee for the *Rand Journal of Economics*, the *Journal of Public Economics*, the *Journal of Political Economy*, the *American Economic Review*, the *Journal of Economics & Management Strategy*, the *International Journal of Industrial Organization*, the revue *Annales d'Economie et de Statistique*, the *Cahiers de Sociologie Rurale*, the revue *Recherches Economiques de Louvain*, the *Revue d'Economie Politique*, the *European Economic Review*, the *Journal of Development Economics*, *Economic Inquiry*, the *Journal of Industrial Economics*, the *Journal of African Economies*, for *Regional Science & Urban Economics*, for MIT Press...